

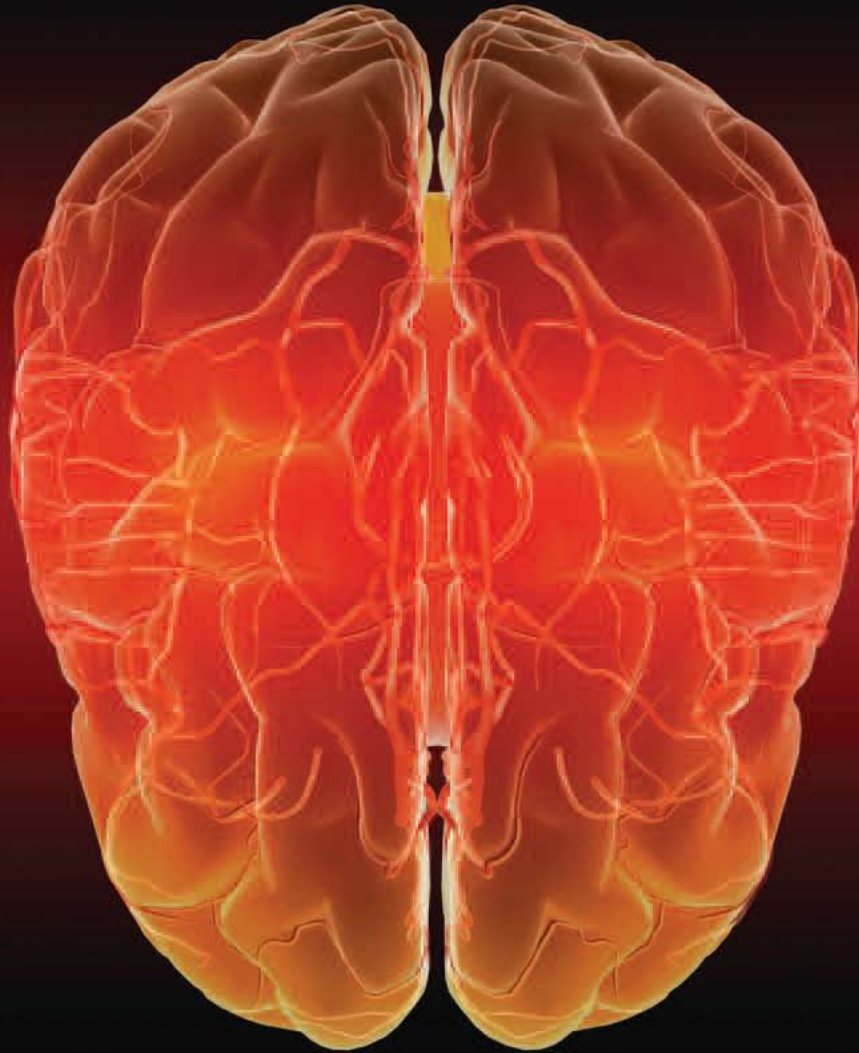


15TH ANNIVERSARY BONUS EDITION

SOUTHERN BUSINESS & DEVELOPMENT

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Best Places
in the South
to Locate
Your
Company

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Everyone Loves a Winner

The “250 Best Places in the South to Locate Your Company” is a reference guide you need to keep.

By Michael Randle

Here at Southern Business & Development, we wanted to publish something memorable for the last of four quarterly issues celebrating our 15th Anniversary. When you have on record 15 years of economic development performances from about 3,000 different communities in the South, well, you have something that's unique and worth a lot to those looking to the most attractive place to live, work and operate a business in the U.S.

In 1994 we published the first SB&D 100. We established the annual ranking based on projects in the South with 200 or more announced jobs and/or \$30 million in invested capital. For 15 years we have published the “100” and based on that ranking we have put together the “250 Best Places in the South to Locate Your Company.”

Ranked are the top 100 major markets (750,000 in population or more), the top 50 mid-markets (250,000-749,999) and the top 100 small markets (under 250,000) based on deals announced creating 200 jobs or more. But unlike the SB&D 100, we have ranked the “250 Best Places,” in a different way. With the SB&D 100, we rank MSAs only in the major and mid-markets category. For example, if Winston-Salem had a great year and carried the Greensboro-Winston-Salem-High Point MSA, it wouldn't be recognized individually. It would simply be lumped into the greater Piedmont Triad MSA. Same is true with say a Fairfax County, Va. That “place” has turned more deals with 200 jobs or more than any other city or county in the South (see No. 1 in the major markets category on page 4) over the last 15 years. Yet, with the way we rank the SB&D 100 you wouldn't know it. Fairfax's deals over the last 15 years have been hidden under the MSA of Baltimore-D.C.-Northern Virginia.

With this new way to rank the South's best “places,” we will undoubtedly publish some errors. After all, many state reports sent to us for use in our SB&D 100 ranking do the same thing. They name the location of the deal in a MSA, as opposed to a city or county in that metro. I would say, however, that more than 90 percent of the rankings are correct and dead on in the number of deals turned.

Much of the data used in the profiles of each market are the most recent available. We got most of our information from the Census Bureau, ACCRA, the Bureau of Economic Analysis, the National Board of Realtors and the Bureau of Labor and Statistics.

How Can You Use this Ranking when Selecting a Site in the South?

We wrote a long time ago that “Companies that want to locate in the South prefer to do business with winners, or those who have done it before.” I am sure my upbringing in Alabama had something to do with that statement. I was born and raised in the Bear Bryant era of famous Alabama Crimson Tide Football. If I recall, Bear said, “When you get in the end zone, act like you've been there before.” Bear also said “Everyone loves a winner,” and “Recognize winners, because they come in all forms.”

That is exactly what we have done here with our special 15th Anniversary bonus issue. We are recognizing winners in economic development in the South. Winners that come in all forms -- Big places, mid-sized places and little places, all of which are well prepared to handle your expanding or relocating project.

The 250 markets profiled in this bonus issue are indeed winners over the course of 15 years of economic development in the South. We hope it is a useful guide for you as you search the South for your next project. Put it on the shelf. Indeed, 15 years of data is not something you get everyday. ■

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Southern Business & Development (ISSN 1067-8751) is a registered trademark TM. Founded in 1992 and published quarterly in March, June, September and December by EHR Publishing, Inc. Affiliated Web sites include www.SB-D.com, www.SouthernAutoCorridor.com and www.BioIndustrySouth.com.

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To subscribe, call 1-800-566-3622 during normal business hours. Annual subscription: \$25. Add \$20 foreign. Single edition delivery by three-day mail: \$10.

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Major Markets

WINSTON-SALEM, NC
see page I5 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
1	FAIRFAX CO, VA	1,010,443	4.20%	\$41,916	\$703,900	148	2.0%	5,290,400	10.30%
NUMBER OF DEALS: 94		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay				Washington-Arlington-Alexandria Metro ◀ METRO MARKET			
2	HOUSTON, TX	2,144,491	9.77%	\$22,794	\$209,300	86	3.8%	5,539,949	17.49%
NUMBER OF DEALS: 71		LOCATION: SE Texas, 50 Miles Inland from the Gulf Coast				Houston-Sugar Land-Baytown Metro ◀ METRO MARKET			
3	JACKSONVILLE, FL	794,555	8.01%	\$23,309	\$265,200	91	3.2%	1,277,997	13.83%
NUMBER OF DEALS: 69		LOCATION: Extreme Northern Atlantic Coast of Florida, 20 Miles Inland Along the St. John's River				Jacksonville Metro ◀ METRO MARKET			
4	TAMPA, FL	332,888	9.70%	\$25,034	\$273,000	95	3.2%	2,697,731	12.59%
NUMBER OF DEALS: 69		LOCATION: Central Florida Gulf Coast at Tampa Bay TARGET INDUSTRIES: Life Sciences, IT, Business Services & Advanced Manufacturing				Tampa-St. Petersburg-Clearwater Metro ◀ METRO MARKET			
5	MEMPHIS, TN	670,902	3.20%	\$19,686	\$112,700	72	5.0%	1,274,704	5.77%
NUMBER OF DEALS: 66		LOCATION: Extreme SW Tennessee Along the Mississippi River, Arkansas & Mississippi Border TARGET INDUSTRIES: Biotech/Orthopedic Medical, Logistics/Distribution, Film & Music Development, Tourism & Manufacturing				Memphis Metro ◀ METRO MARKET			
6	SAN ANTONIO, TX	1,296,682	13.28%	\$20,148	\$150,800	75	3.5%	1,942,217	13.47%
NUMBER OF DEALS: 66		LOCATION: South Central Texas				San Antonio Metro ◀ METRO MARKET			
7	ORLANDO, FL	220,186	18.41%	\$24,064	\$272,500	94	2.9%	1,984,855	20.69%
NUMBER OF DEALS: 55		LOCATION: East Central Florida, About 25 Miles from the Atlantic Coast				Orlando-Kissimmee Metro ◀ METRO MARKET			
8	ATLANTA, GA	486,411	16.79%	\$31,040	\$433,900	112	4.6%	5,138,223	20.96%
NUMBER OF DEALS: 53		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains				Atlanta-Sandy Springs-Marietta Metro ◀ METRO MARKET			
9	AUSTIN, TX	709,893	8.12%	\$27,508	\$312,500	96	3.0%	1,513,565	21.11%
NUMBER OF DEALS: 53		LOCATION: West Central Texas NW of San Antonio				Austin-Round Rock Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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MOBILE, AL
see page 27 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
10	DALLAS, TX	1,232,940	3.73%	\$25,031	\$256,000	93	4.1%	6,003,967	16.32%
NUMBER OF DEALS: 53		LOCATION: NE Texas		Dallas-Fort Worth-Arlington Metro ◀ METRO MARKET					
11	CHARLOTTE, NC	630,478	16.58%	\$30,552	\$253,600	91	3.9%	1,583,016	18.98%
NUMBER OF DEALS: 52		LOCATION: SW North Carolina Along Catawba River Near South Carolina Border		Charlotte-Gastonia-Concord Metro ◀ METRO MARKET					
		TARGET INDUSTRIES: Advanced Manufacturing, HQ & Backoffice Operations, Logistics Operations & Applied Technology Centers							
12	LOUISVILLE, KY	245,315	-4.26%	\$20,524	\$134,800	78	5.0%	1,222,216	5.18%
NUMBER OF DEALS: 51		LOCATION: Northern Kentucky Along the Ohio River at the Indiana Border, 100 Miles SW of Cincinnati		Louisville Metro ◀ METRO MARKET					
13	TULSA, OK	382,872	-2.59%	\$24,510	\$147,500	78	4.5%	897,752	4.45%
NUMBER OF DEALS: 50		LOCATION: Northeastern Oklahoma Along the Arkansas River		Tulsa Metro ◀ METRO MARKET					
		TARGET INDUSTRIES: Aerospace, Energy, Advanced Manufacturing, IT/Business Services & Healthcare							
14	KANSAS CITY, MO	447,306	1.30%	\$23,577	\$153,300	80	5.6%	1,967,405	7.15%
NUMBER OF DEALS: 46		LOCATION: Missouri-Kansas Border, on the Missouri River		Kansas City Metro ◀ METRO MARKET					
15	MIAMI, FL	404,048	11.47%	\$17,247	\$614,100	137	3.4%	5,413,212	10.0%
NUMBER OF DEALS: 43		LOCATION: South Atlantic Coast Near the Southern Tip of the Florida Peninsula		Miami-Ft. Lauderdale-Miami Beach Metro ◀ METRO MARKET					
16	RICHMOND, VA	192,913	1.5%	\$23,225	\$227,800	87	1.5%	1,194,008	8.85%
NUMBER OF DEALS: 41		LOCATION: East-Central Virginia Along the James River		Richmond Metro ◀ METRO MARKET					
		TARGET INDUSTRIES: HQ, Financial/Insurance/Securities, Life Sciences, Logistics & Advanced Manufacturing							
17	FORT WORTH, TX	653,320	22.19%	\$21,140	\$145,500	78	4.1%	6,003,967	16.32%
NUMBER OF DEALS: 36		LOCATION: NE Texas, 30 Miles West of Dallas		Dallas-Fort Worth-Arlington Metro ◀ METRO MARKET					
		TARGET INDUSTRIES: Aviation/Aerospace, Distribution, General Manufacturing, Telecommunications & Life Sciences							
18	ST. LOUIS, MO	347,181	-0.29%	\$18,855	\$150,500	80	6.1%	2,796,368	3.57%
NUMBER OF DEALS: 36		LOCATION: Missouri-Illinois Border Along the Mississippi River		St. Louis Metro ◀ METRO MARKET					
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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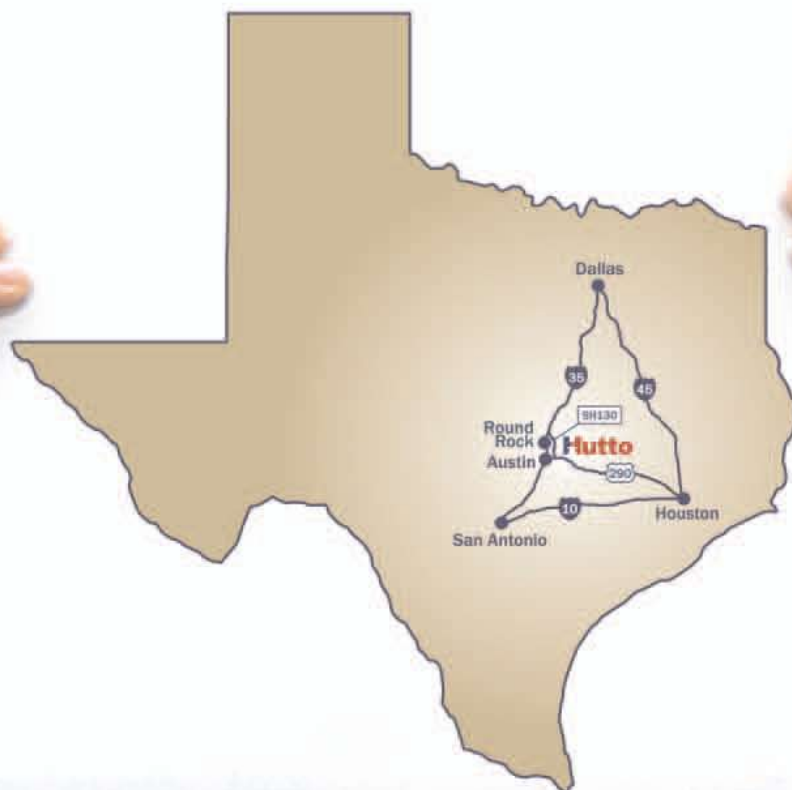


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Salisbury-Rowan Economic Development Commission • Stanly County Economic Development Commission
Union County Partnership for Progress • York County Economic Development Board



AIKEN/EDGEFIELD, SC
see page 55 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
19	OKLAHOMA CITY, OK	537,734	6.24%	\$22,351	\$146,600	79	4.9%	1,172,339	7.02%
NUMBER OF DEALS: 35		LOCATION: Center of Oklahoma			Oklahoma City Metro ◀ METRO MARKET				
20	IRVING, TX	196,084	2.33%	\$25,850	\$225,600	89	3.5%	6,003,967	16.32%
NUMBER OF DEALS: 33		LOCATION: NE Texas			Dallas-Fort Worth-Arlington Metro ◀ METRO MARKET				
21	NASHVILLE, TN	552,120	1.21%	\$26,116	\$262,700	89	3.5%	1,455,097	10.92%
NUMBER OF DEALS: 33		LOCATION: North Central Tennessee Along the Cumberland River			Nashville-Davidson-Murfreesboro Metro ◀ METRO MARKET				
22	DURHAM CO, NC	246,896	10.56%	\$26,785	\$214,800	90	3.7%	1,635,974	8.89%
NUMBER OF DEALS: 31		LOCATION: NE Central North Carolina, 40 Miles South of Virginia Border			Durham Metro ◀ METRO MARKET				
23	RALEIGH, NC	356,321	29.06%	\$28,646	\$360,000	106	3.3%	994,551	24.78%
NUMBER OF DEALS: 30		LOCATION: NE Central North Carolina, 40 Miles South of Virginia Border			Raleigh-Cary Metro ◀ METRO MARKET				
24	GREENVILLE, SC	57,428	2.55%	\$25,441	\$171,300	81	6.4%	601,986	7.51%
NUMBER OF DEALS: 25		LOCATION: NW South Carolina Near North Carolina Border, 75 Miles SW of Charlotte, NC			Greenville Metro ◀ METRO MARKET				
25	BROWARD CO, FL	1,787,636	10.14%	\$25,908	\$422,700	116	2.9%	5,413,212	10.0%
NUMBER OF DEALS: 23		LOCATION: South Atlantic Coast of Florida, 25 Miles North of Miami			Miami-Ft. Lauderdale-Miami Beach Metro ◀ METRO MARKET				
26	PASADENA, TX	144,793	2.20%	\$18,330	\$125,900	77	4.3%	5,539,949	17.49%
NUMBER OF DEALS: 23		LOCATION: SE Texas, 50 Miles Inland from the Gulf Coast			Houston-Sugar Land-Baytown Metro ◀ METRO MARKET				
27	GREENSBORO, NC	236,865	5.79%	\$25,394	\$186,500	81	4.5%	685,378	6.52%
NUMBER OF DEALS: 22		LOCATION: NW Central North Carolina, 30 Miles South of the Virginia Border			Greensboro-High Point Metro ◀ METRO MARKET				
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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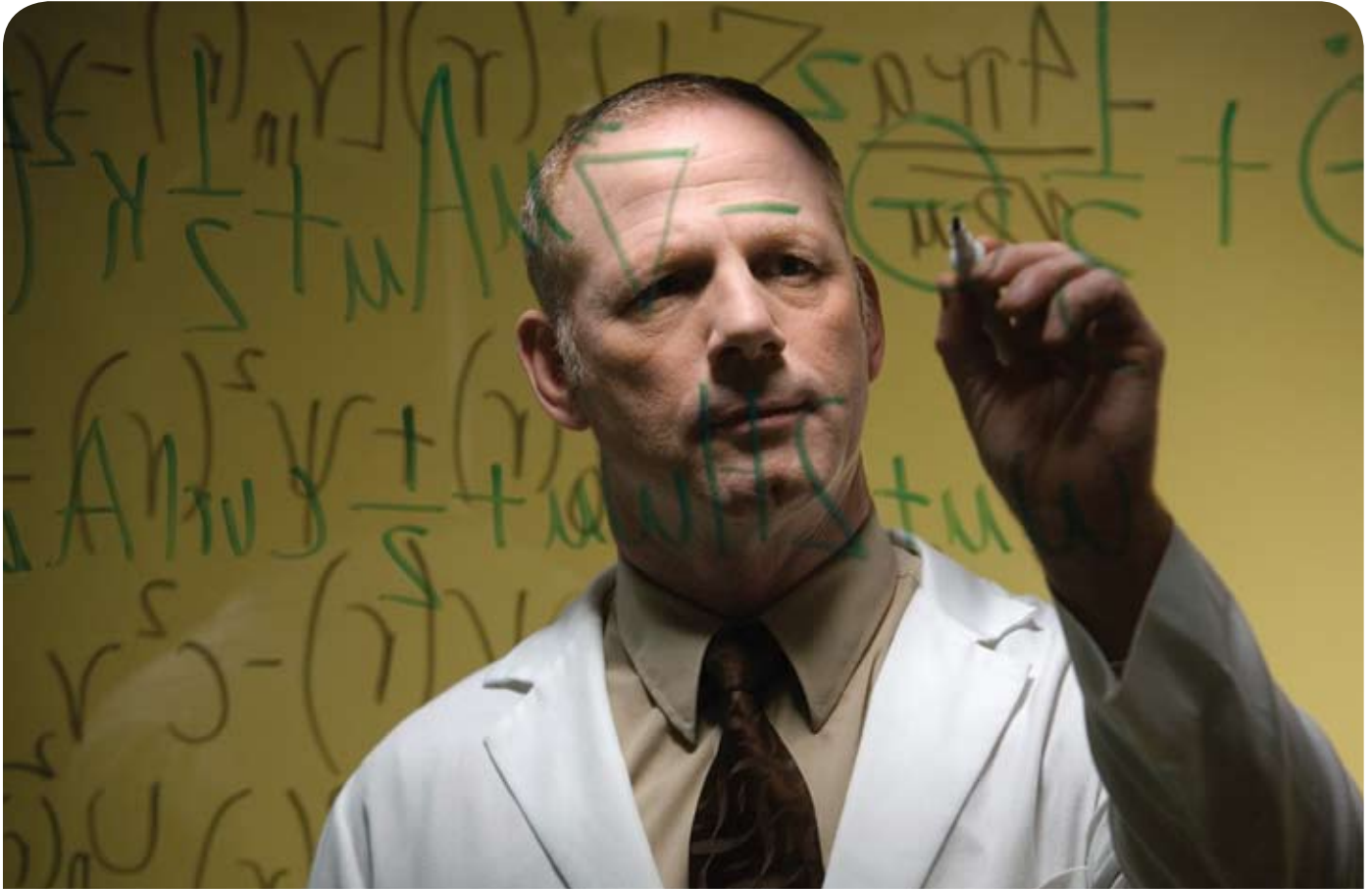


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NORTHWEST LOUISIANA
see page 33 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
28	RUTHERFORD, TN	228,829	25.71%	\$22,862	\$207,100	85	3.5%	1,455,097	10.92%
NUMBER OF DEALS: 19		LOCATION: North Central Tennessee Along the Cumberland River				Nashville-Davidson-Murfreesboro Metro ◀ METRO MARKET			
29	ARLINGTON, VA	199,776	5.45%	\$45,994	\$753,200	153	1.8%	5,290,400	10.30%
NUMBER OF DEALS: 18		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay				Washington-Arlington-Alexandria Metro ◀ METRO MARKET			
30	BIRMINGHAM, AL	229,424	-5.52%	\$18,018	\$158,700	80	3.6%	1,100,019	4.54%
NUMBER OF DEALS: 18		LOCATION: North Central Alabama, About 300 Miles North of the Gulf of Mexico				Birmingham-Hoover Metro ◀ METRO MARKET			
31	HAMPTON, VA	145,017	-0.97%	\$23,119	\$246,400	93	3.2%	1,649,457	4.64%
NUMBER OF DEALS: 18		LOCATION: SE Virginia Coast				Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET			
32	PINELLAS CO, FL	924,413	0.32%	\$27,335	\$307,600	98	3.0%	2,697,731	12.59%
NUMBER OF DEALS: 18		LOCATION: Central Florida Gulf Coast at Tampa Bay				Tampa-St. Petersburg-Clearwater Metro ◀ METRO MARKET			
33	PALM BEACH, FL	9,731	-7.04%	\$101,444	\$3,995,000	513	3.3%	5,413,212	10.0%
NUMBER OF DEALS: 17		LOCATION: South Atlantic Coast of Florida, 25 Miles North of Miami				Miami-Ft. Lauderdale-Miami Beach Metro ◀ METRO MARKET			
34	PLANO, TX	255,009	14.85%	\$42,291	\$265,100	95	3.4%	6,003,967	16.32%
NUMBER OF DEALS: 17		LOCATION: NE Texas				Dallas-Fort Worth-Arlington ◀ METRO MARKET			
35	ARLINGTON, TX	367,197	10.28%	\$25,394	\$149,200	79	3.6%	6,003,967	16.32%
NUMBER OF DEALS: 15		LOCATION: NE Texas, 30 Miles West of Dallas				Dallas-Fort Worth-Arlington ◀ METRO MARKET			
36	BAYTOWN, TX	68,714	3.44%	\$20,225	\$146,500	79	5.3%	5,539,949	17.49%
NUMBER OF DEALS: 15		LOCATION: SE Texas, 50 Miles Inland from the Gulf Coast				Houston-Sugar Land-Baytown Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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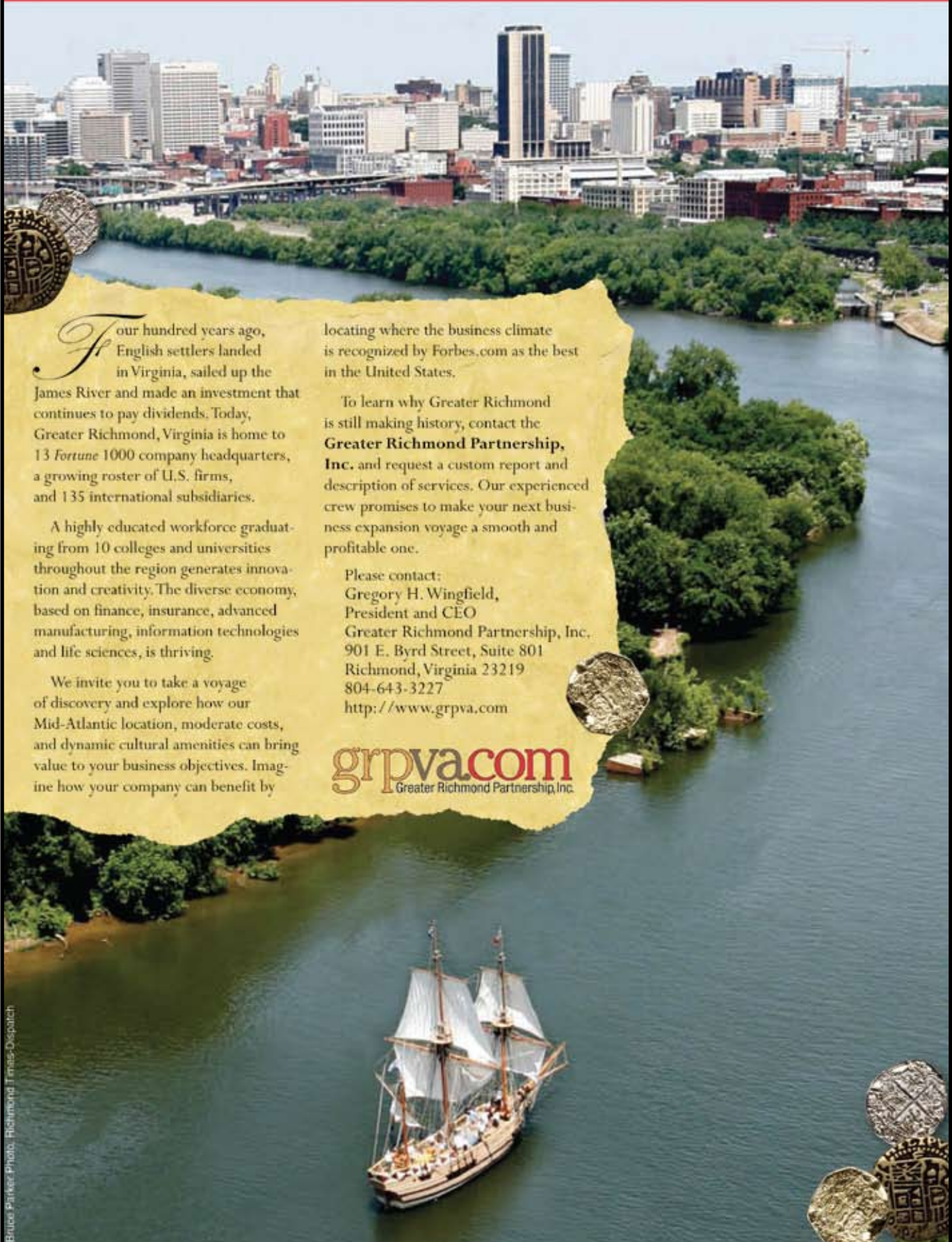
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RICHMOND, VA
see page I3 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
37	CHESTERFIELD CO, VA	296,718	14.16%	\$29,945	\$306,900	96	2.4%	1,194,008	8.85%
NUMBER OF DEALS: 15		LOCATION: East-Central Virginia Along the James River					Richmond Metro ◀ METRO MARKET		
38	LOUDOUN CO, VA	268,817	58.50%	\$38,040	\$620,200	132	2.0%	5,290,400	10.30%
NUMBER OF DEALS: 15		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay					Washington-Arlington-Alexandria Metro ◀ METRO MARKET		
39	MIDLOTHIAN, TX	14,452	93.21%	\$22,913	\$210,000	85	3.8%	6,003,967	16.32%
NUMBER OF DEALS: 15		LOCATION: NE Texas, 30 Miles West of Dallas					Dallas-Fort Worth-Arlington ◀ METRO MARKET		
40	NEW ORLEANS, LA	223,388	-53.91%	\$20,412	\$217,500	91	4.8%	1,024,468	-22.17%
NUMBER OF DEALS: 15		LOCATION: SE Louisiana on the Mississippi Delta South of Lake Pontchartrain					New Orleans-Metairie-Kenner Metro ◀ METRO MARKET		
41	RICHARDSON, TX	99,822	8.74%	\$32,791	\$197,900	87	3.4%	6,003,967	16.32%
NUMBER OF DEALS: 15		LOCATION: NE Texas					Dallas-Fort Worth-Arlington ◀ METRO MARKET		
42	DENTON, TX	109,561	36.04%	\$22,068	\$159,800	82	3.5%	6,003,967	16.32%
NUMBER OF DEALS: 14		LOCATION: NE Texas					Dallas-Fort Worth-Arlington Metro ◀ METRO MARKET		
43	GARYVILLE, LA	2,881	3.82%	\$13,485	\$159,800	85	4.8%	1,024,468	-22.17%
NUMBER OF DEALS: 13		LOCATION: SE Louisiana on the Mississippi Delta South of Lake Pontchartrain					New Orleans-Metairie-Kenner Metro ◀ METRO MARKET		
44	NORCO, LA	3,504	-2.10%	\$19,707	\$288,300	99	4.8%	1,024,468	-22.17%
NUMBER OF DEALS: 13		LOCATION: SE Louisiana on the Mississippi Delta South of Lake Pontchartrain					New Orleans-Metairie-Kenner Metro ◀ METRO MARKET		
45	SEMINOLE CO, FL	406,875	11.41%	\$29,060	\$333,700	101	2.8%	1,984,855	20.69%
NUMBER OF DEALS: 13		LOCATION: East Central Florida, About 25 Miles from the Atlantic Coast					Orlando-Kissimmee Metro ◀ METRO MARKET		
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
46	VIRGINIA BEACH, VA	435,619	2.44%	\$26,221	\$391,700	109	2.5%	1,649,457	4.64%
NUMBER OF DEALS: 13		LOCATION: SE Virginia Coast		Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET					
47	ALPHARETTA, GA	43,424	24.59%	\$47,118	\$532,200	123	2.9%	5,138,223	20.96%
NUMBER OF DEALS: 12		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains		Atlanta-Sandy Springs-Marietta Metro ◀ METRO MARKET					
48	CHESAPEAKE, VA	220,560	10.73%	\$25,004	\$368,200	107	2.8%	1,649,457	4.64%
NUMBER OF DEALS: 12		LOCATION: SE Virginia Coast		Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET					
49	GREER, SC	22,451	33.30%	\$18,915	\$201,800	84	4.3%	601,986	7.51%
NUMBER OF DEALS: 12		LOCATION: NW South Carolina Near North Carolina Border, 75 Miles SW of Charlotte, NC		Greenville Metro ◀ METRO MARKET					
50	PRINCE WILLIAM CO, VA	357,503	27.31%	\$30,070	\$464,600	118	2.3%	5,290,400	10.30%
NUMBER OF DEALS: 12		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay		Washington-Arlington-Alexandria Metro ◀ METRO MARKET					
51	TEXAS CITY, TX	45,070	8.55%	\$19,595	\$116,900	76	5.0%	5,539,949	17.49%
NUMBER OF DEALS: 12		LOCATION: SE Texas, 50 Miles Inland from the Gulf		Houston-Sugar Land-Baytown Metro ◀ METRO MARKET					
52	CABARRUS CO, NC	156,395	19.33%	\$24,187	\$191,100	85	4.5%	1,583,016	18.98%
NUMBER OF DEALS: 10		LOCATION: SW North Carolina Along Catawba River Near South Carolina Border		Charlotte-Gastonia-Concord Metro ◀ METRO MARKET					
53	FARMERS BRANCH, TX	26,583	-3.36%	\$29,114	\$191,600	86	3.4%	6,003,967	16.32%
NUMBER OF DEALS: 10		LOCATION: NE Texas		Dallas-Fort Worth-Arlington ◀ METRO MARKET					
54	FORT MILL, SC	8,560	12.82%	\$23,784	\$295,000	95	5.5%	1,583,016	18.98%
NUMBER OF DEALS: 10		LOCATION: Extreme Northern South Carolina, Near North Carolina Border		Charlotte-Gastonia-Concord Metro ◀ METRO MARKET					

US AVERAGE: PER CAPITA INCOME = \$24,020 | MEDIAN HOME PRICE = \$217,000 | COST OF LIVING INDEX = 100 | UNEMPLOYMENT RATE = 4.6% | *POPULATION CHANGE = 5.88% SINCE 2000

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**NASH & EDGEcombe
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see page 45 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
55	NORFOLK, VA	229,112	-2.26%	\$19,707	\$279,300	96	3.9%	1,649,457	4.64%
NUMBER OF DEALS: 10		LOCATION: SE Virginia Coast		Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET					
56	WINSTON-SALEM, NC	196,990	6.04%	\$24,314	\$176,500	80	4.4%	456,614	8.21%
NUMBER OF DEALS: 10		LOCATION: NW-Central North Carolina, 30 Miles South of the Virginia Border		Winston-Salem Metro ◀ METRO MARKET					
		TARGET INDUSTRIES: Manufacturing, Logistics/Distribution, Biotech/Life Sciences, Financial Services & Data Centers							
57	ALLEN, TX	73,298	68.29%	\$34,550	\$243,300	93	3.4%	6,003,967	16.32%
NUMBER OF DEALS: 8		LOCATION: NE Texas		Dallas-Fort Worth-Arlington ◀ METRO MARKET					
58	CARROLLTON, GA	21,878	10.26%	\$18,211	\$160,600	80	4.5%	5,138,223	20.96%
NUMBER OF DEALS: 8		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains		Atlanta-Sandy Springs-Marietta Metro ◀ METRO MARKET					
59	ENNIS, TX	19,089	18.95%	\$16,979	\$135,000	77	3.8%	6,003,967	16.32%
NUMBER OF DEALS: 8		LOCATION: NE Texas		Dallas-Fort Worth-Arlington ◀ METRO MARKET					
60	HEBRON, KY	11,916	45.47%	\$34,290	\$199,500	85	4.3%	2,104,218	4.71%
NUMBER OF DEALS: 8		LOCATION: Northern Kentucky Near the Ohio Border		Cincinnati-Middletown Metro ◀ METRO MARKET					
61	HILLSBOROUGH CO, FL	1,157,738	15.90%	\$25,060	\$285,400	96	3.1%	2,697,731	12.59%
NUMBER OF DEALS: 8		LOCATION: Central Florida Gulf Coast at Tampa Bay		Tampa-St. Petersburg-Clearwater Metro ◀ METRO MARKET					
62	MANASSAS, VA	36,638	4.28%	\$27,548	\$433,000	118	2.6%	5,290,400	10.30%
NUMBER OF DEALS: 8		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay		Washington-Arlington-Alexandria Metro ◀ METRO MARKET					
63	ST. PETERSBURG, FL	248,098	-0.05%	\$24,204	\$247,100	92	3.0%	2,697,731	12.59%
NUMBER OF DEALS: 8		LOCATION: Central Florida Gulf Coast at Tampa Bay		Tampa-St. Petersburg-Clearwater Metro ◀ METRO MARKET					
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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MACON, GA
see page 31 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
64	CHESTERFIELD, MO	46,635	-0.36%	\$50,160	\$534,800	123	2.6%	2,796,368	3.57%
NUMBER OF DEALS: 7		LOCATION: Missouri-Illinois Border Along the Mississippi River						St. Louis Metro	◀ METRO MARKET
65	COLLIERVILLE, TN	44,222	24.12%	\$38,534	\$399,900	104	4.5%	1,274,704	5.77%
NUMBER OF DEALS: 7		LOCATION: Extreme SW Tennessee Along the Mississippi River, Arkansas & Mississippi Border						Memphis Metro	◀ METRO MARKET
66	DOUGLASVILLE, GA	28,870	43.88%	\$24,971	\$203,300	86	4.3%	5,138,223	20.96%
NUMBER OF DEALS: 7		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains						Atlanta-Sandy Springs-Marietta Metro	◀ METRO MARKET
67	FREDERICK, MD	32,074	23.31%	\$26,528	\$422,900	110	2.8%	5,290,400	10.30%
NUMBER OF DEALS: 7		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay						Washington-Arlington-Alexandria Metro	◀ METRO MARKET
68	FREEPORT, TX	12,603	-0.83%	\$13,396	\$189,000	85	3.9%	5,539,949	17.49%
NUMBER OF DEALS: 7		LOCATION: SE Texas, 50 Miles Inland from the Gulf						Houston-Sugar Land-Baytown Metro	◀ METRO MARKET
69	GALVESTON, TX	57,523	0.48%	\$20,354	\$200,800	86	4.1%	5,539,949	17.49%
NUMBER OF DEALS: 7		LOCATION: SE Texas, 50 Miles Inland from the Gulf						Houston-Sugar Land-Baytown Metro	◀ METRO MARKET
70	GRAPEVINE, TX	48,583	15.51%	\$38,186	\$255,000	90	3.1%	6,003,967	16.32%
NUMBER OF DEALS: 7		LOCATION: NE Texas						Dallas-Fort Worth-Arlington	◀ METRO MARKET
71	GWINNETT CO, GA	757,104	28.66%	\$27,275	\$234,500	90	3.6%	5,138,223	20.96%
NUMBER OF DEALS: 7		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains						Atlanta-Sandy Springs-Marietta Metro	◀ METRO MARKET
72	KANSAS CITY, KS	25,965	-5.27%	\$17,988	\$153,300	76	7.1%	1,967,405	7.15%
NUMBER OF DEALS: 7		LOCATION: Missouri-Kansas Border on the Missouri River						Kansas City Metro	◀ METRO MARKET
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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LIBERTY COUNTY, GA
see page 47 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
73	MONTGOMERY CO, MD	923,131	6.73%	\$41,085	\$696,000	145	2.7%	5,290,400	10.30%
NUMBER OF DEALS: 7		LOCATION: East-Central Maryland Along Chesapeake Bay, 40 Miles NE of Washington, DC				Washington-Arlington-Alexandria Metro ◀ METRO MARKET			
74	NEWPORT NEWS, VA	178,281	-1.04%	\$20,353	\$236,500	91	3.2%	1,649,457	4.64%
NUMBER OF DEALS: 7		LOCATION: SE Virginia Coast				Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET			
75	OVERLAND PARK, KS	166,722	11.83%	\$35,994	\$266,300	94	4.3%	1,967,405	7.15%
NUMBER OF DEALS: 7		LOCATION: Missouri-Kansas Border on the Missouri River				Kansas City Metro ◀ METRO MARKET			
76	ROUND ROCK, TX	92,392	51.13%	\$28,387	\$208,100	84	3.0%	1,513,565	21.11%
NUMBER OF DEALS: 7		LOCATION: West Central Texas NW of San Antonio				Austin-Round Rock Metro ◀ METRO MARKET			
77	SUFFOLK CO, VA	81,071	27.32%	\$21,864	\$350,600	104	3.2%	1,649,457	4.64%
NUMBER OF DEALS: 7		LOCATION: SE Virginia Coast				Virginia Beach-Norfolk-Newport News Metro ◀ METRO MARKET			
78	SUGAR LAND, TX	79,943	26.24%	\$37,191	\$235,400	91	3.1%	5,539,949	17.49%
NUMBER OF DEALS: 7		LOCATION: SE Texas, 50 Miles Inland from the Gulf				Houston-Sugar Land-Baytown Metro ◀ METRO MARKET			
79	ALVIN, TX	22,405	4.63%	\$18,755	\$154,800	82	3.9%	5,539,949	17.49%
NUMBER OF DEALS: 5		LOCATION: SE Texas, 50 Miles Inland from the Gulf				Houston-Sugar Land-Baytown Metro ◀ METRO MARKET			
80	BALTIMORE, MD	631,366	-3.04%	\$19,238	\$251,700	92	5.6%	2,658,405	4.13%
NUMBER OF DEALS: 5		LOCATION: East-Central Maryland Along Chesapeake Bay, 40 Miles NE of Washington, DC				Baltimore-Towson Metro ◀ METRO MARKET			
81	BARDSTOWN, KY	11,128	7.27%	\$20,928	\$139,500	78	5.3%	1,222,216	5.18%
NUMBER OF DEALS: 5		LOCATION: Northern Kentucky Along the Ohio River at the Indiana Border, 100 Miles SW of Cincinnati				Louisville Metro ◀ METRO MARKET			
82	BOCA RATON, FL	86,396	15.56%	\$51,333	\$773,600	155	2.4%	5,413,212	10.0%
NUMBER OF DEALS: 5		LOCATION: South Atlantic Coast of Florida, 25 Miles North of Miami				Miami-Ft. Lauderdale-Miami Beach Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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NEW BRAUNFELS, TX
see page 25 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
83	CAMPBELL CO, KY	86,866	-1.97%	\$24,236	\$168,300	81	4.7%	2,104,218	4.71%
NUMBER OF DEALS: 5		LOCATION: Northern Kentucky Near the Ohio Border					Cincinnati-Middletown Metro ◀ METRO MARKET		
84	CARROLLTON, TX	121,604	10.98%	\$30,580	\$173,300	83	3.3%	6,003,967	16.32%
NUMBER OF DEALS: 5		LOCATION: NE Texas					Dallas-Fort Worth-Arlington ◀ METRO MARKET		
85	CHALMETTE, LA	7,358	-77.06%	\$19,832	\$138,500	81	4.8%	1,024,468	-22.17%
NUMBER OF DEALS: 5		LOCATION: SE Louisiana on the Mississippi Delta South of Lake Pontchartrain					New Orleans-Metairie-Kenner Metro ◀ METRO MARKET		
86	CLAY CO, FL	178,899	27.05%	\$24,010	\$251,900	90	2.9%	1,277,997	13.83%
NUMBER OF DEALS: 5		LOCATION: Extreme Northern Atlantic Coast of Florida, 20 Miles Inland Along the St. John's River					Jacksonville Metro ◀ METRO MARKET		
87	DESOTO CO, MS	144,706	34.99%	\$24,739	\$202,800	82	4.5%	1,274,704	5.77%
NUMBER OF DEALS: 5		LOCATION: North Mississippi near the Tennessee Border					Memphis Metro ◀ METRO MARKET		
88	FRISCO, TX	80,499	138.77%	\$40,974	\$278,400	97	3.3%	6,003,967	16.32%
NUMBER OF DEALS: 5		LOCATION: NE Texas					Dallas-Fort Worth-Arlington ◀ METRO MARKET		
89	GRAND PRAIRIE, TX	153,812	20.71%	\$21,179	\$132,600	79	3.9%	6,003,967	16.32%
NUMBER OF DEALS: 5		LOCATION: NE Texas					Dallas-Fort Worth-Arlington ◀ METRO MARKET		
90	HOWARD CO, MD	272,452	9.93%	\$38,878	\$600,000	134	2.6%	2,658,405	4.13%
NUMBER OF DEALS: 5		LOCATION: East-Central Maryland Along Chesapeake Bay, 40 Miles NE of Washington, DC					Baltimore-Towson Metro ◀ METRO MARKET		
91	HUTTO, TX	17,227	665.76%	\$31,146	\$152,500	78	3.0%	1,658,911	21.11%
NUMBER OF DEALS: 5		LOCATION: Central Texas, near Austin TARGET INDUSTRIES: Advanced Manufacturing, Medical Devices, Semiconductors, Data Centers & Distribution/Logistics					Austin-Round Rock ◀ METRO MARKET		
92	JEFFERSON CO, KY	701,500	1.14%	\$26,154	\$175,000	82	5.0%	1,222,216	5.18%
NUMBER OF DEALS: 5		LOCATION: Northern Kentucky Along the Ohio River at the Indiana Border, 100 Miles SW of Cincinnati					Louisville Metro ◀ METRO MARKET		
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
93	LAUREL, MD	21,945	9.94%	\$28,919	\$438,800	116	3.8%	5,290,400	10.30%
NUMBER OF DEALS: 5		LOCATION: Along the Potomac River Between Southern Maryland & Northern Virginia, Inland from Chesapeake Bay				Washington-Arlington-Alexandria Metro ◀ METRO MARKET			
94	LEWISVILLE, TX	94,589	21.68%	\$28,346	\$200,100	86	3.1%	6,003,967	16.32%
NUMBER OF DEALS: 5		LOCATION: NE Texas				Dallas-Fort Worth-Arlington ◀ METRO MARKET			
95	MARION, AR	10,151	14.04%	\$22,371	\$183,500	79	5.5%	1,274,704	5.77%
NUMBER OF DEALS: 5		LOCATION: East-Central Arkansas near the Tennessee and Mississippi Border				Memphis Metro ◀ METRO MARKET			
96	NEW BRAUNFELS, TX	49,969	36.92%	\$22,063	\$180,000	79	3.1%	1,942,217	13.47%
NUMBER OF DEALS: 5		LOCATION: South Central Texas TARGET INDUSTRIES: Automotive, Advanced Manufacturing, Aerospace, Warehouse/Logistics/Distribution & Telecommunication/Technology				San Antonio Metro ◀ METRO MARKET			
97	NORCROSS, GA	10,111	20.32%	\$20,372	\$169,700	82	3.6%	5,138,223	20.96%
NUMBER OF DEALS: 5		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains				Atlanta-Sandy Springs-Marietta Metro ◀ METRO MARKET			
98	OLATHE, KS	114,662	23.34%	\$28,913	\$231,800	90	4.3%	1,967,405	7.15%
NUMBER OF DEALS: 5		LOCATION: Missouri-Kansas Border, on the Missouri River				Kansas City Metro ◀ METRO MARKET			
99	OLIVE BRANCH, MS	39,953	40.14%	\$26,790	\$249,900	88	4.5%	1,274,704	5.77%
NUMBER OF DEALS: 5		LOCATION: North Mississippi near the Tennessee Border				Memphis Metro ◀ METRO MARKET			
100	OSCEOLA CO, FL	244,045	41.48%	\$19,000	\$278,800	97	3.5%	1,984,855	20.69%
NUMBER OF DEALS: 5		LOCATION: East Central Florida, About 25 Miles from the Atlantic Coast				Orlando-Kissimmee Metro ◀ METRO MARKET			
101	SEGUIN, TX	24,909	13.17%	\$14,895	\$198,500	80	3.4%	1,942,217	13.47%
NUMBER OF DEALS: 5		LOCATION: South Central Texas				San Antonio Metro ◀ METRO MARKET			
102	SUWANEE, GA	14,034	60.85%	\$34,859	\$349,900	102	3.4%	5,138,223	20.96%
NUMBER OF DEALS: 5		LOCATION: North Central Georgia at the Southern Tip of the Appalachian Mountains				Atlanta-Sandy Springs-Marietta Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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Communities like New Braunfels are cultivated by an economy driven by business and balanced by an affordable quality of life. Growing at an average of 5-7 percent annually, New Braunfels has access to a growing 400,000+ affordable, well-trained labor force within a 30-minute commute. Complimented with a pro-business leadership attitude, generous incentives and easy accessibility to IH-35 and IH-10, its no wonder companies such as Ashley Furniture, HD Supply, and Leisure Pools have relocated to the area in the past few years.

For more information how New Braunfels can help cultivate your business, call 1-866-927-0905 or visit www.nbcham.org/buildnb



Mid Markets

DANVILLE, VA
see page 57 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
1	HUNTSVILLE, AL	168,132	6.27%	\$27,430	\$184,700	82	2.4%	376,753	10.04%
NUMBER OF DEALS: 41		LOCATION: Extreme North Alabama, 15 Miles South of Tennessee Border						Huntsville Metro ◀ METRO MARKET	
2	PORT ARTHUR, TX	55,745	-3.48%	\$15,876	\$128,400	76	6.6%	379,640	-1.42%
NUMBER OF DEALS: 29		LOCATION: Extreme SE Texas, Near Gulf Coast & Louisiana Border						Beaumont-Port Arthur Metro ◀ METRO MARKET	
3	BATON ROUGE, LA	229,533	0.76%	\$21,138	\$190,100	89	4.4%	766,514	8.58%
NUMBER OF DEALS: 28		LOCATION: SE Louisiana Along the Mississippi River, North of Mississippi Delta TARGET INDUSTRIES: Warehousing/Distribution, Construction Materials, Manufacturing, Life Sciences, HQ/ Back Office/Call Centers & Digital Media/Technology						Baton Rouge Metro ◀ METRO MARKET	
4	EL PASO, TX	609,415	8.12%	\$16,486	\$156,600	80	5.1%	736,310	8.34%
NUMBER OF DEALS: 28		LOCATION: Extreme West Texas on Rio Grande at Mexico & New Mexico Border						El Paso Metro ◀ METRO MARKET	
5	MCALLEN, TX	126,411	18.79%	\$17,253	\$178,300	80	4.2%	700,634	23.03%
NUMBER OF DEALS: 28		LOCATION: Extreme South Texas Along the Rio Grande & Mexican Border, 80 Miles Inland From the Gulf TARGET INDUSTRIES: Automotive, Electronics, Warranty Return, Product Refurbishing & Medical Equipment						McAllen-Edinburg-Mission Metro ◀ METRO MARKET	
6	DECATUR, AL	55,778	3.43%	\$22,510	\$140,800	77	2.8%	149,549	2.52%
NUMBER OF DEALS: 24		LOCATION: Extreme North Alabama Along Tennessee River						Decatur Metro ◀ METRO MARKET	
7	MOBILE, AL	192,830	3.06%	\$20,546	\$153,600	78	3.2%	404,157	1.08%
NUMBER OF DEALS: 22		LOCATION: Southern Tip of Alabama Near the Gulf Coast TARGET INDUSTRIES: Aviation/Aerospace, Biomedical/IT, Steel, Maritime & Transportation/Distribution						Mobile Metro ◀ METRO MARKET	
8	BEAUMONT, TX	109,856	-3.52%	\$15,876	\$128,400	76	4.5%	379,640	-1.42%
NUMBER OF DEALS: 20		LOCATION: Extreme SE Texas, Near Gulf Coast & Louisiana Border						Beaumont-Port Arthur Metro ◀ METRO MARKET	
9	COLUMBIA, SC	119,961	3.17%	\$22,306	\$179,900	82	7.8%	703,771	8.75%
NUMBER OF DEALS: 20		LOCATION: Central South Carolina						Columbia Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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Columbus Lowndes Development LINK

COLUMBUS, MS
see page 41 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
10	LAKELAND, FL	90,207	14.98%	\$21,957	\$209,100	88	3.0%	561,606	16.05%
NUMBER OF DEALS: 19		LOCATION: Central Florida, 25 Miles Inland from the Tampa Bay Area						Lakeland Metro ◀ METRO MARKET	
11	CHARLESTON, SC	107,845	11.58%	\$26,824	\$387,300	107	4.0%	603,178	9.86%
NUMBER OF DEALS: 18		LOCATION: Southeastern South Carolina on the Atlantic Coast						Charleston-North Charleston Metro ◀ METRO MARKET	
12	GEISMAR, LA	4,869	48.44%	\$20,959	\$298,000	101	4.2%	766,514	8.58%
NUMBER OF DEALS: 18		LOCATION: SE Louisiana Along the Mississippi River, North of Mississippi Delta						Baton Rouge Metro ◀ METRO MARKET	
13	JACKSON CO, MS	130,577	-0.64%	\$20,627	\$172,600	80	5.5%	152,405	1.22%
NUMBER OF DEALS: 18		LOCATION: Extreme South Mississippi Near Gulf Coast						Pascagoula Metro ◀ METRO MARKET	
14	LITTLE ROCK, AR	184,422	0.70%	\$26,753	\$172,600	80	4.7%	652,834	6.93%
NUMBER OF DEALS: 17		LOCATION: Center of the State Along the Arkansas River						Little Rock-North Little Rock Metro ◀ METRO MARKET	
TARGET INDUSTRIES:		Aerospace, Advanced Manufacturing, Biotechnology/Nanotechnology, Logistics/Distribution & Nonprofit/Office Sector							
15	ANDERSON, SC	177,963	7.37%	\$20,825	\$158,700	79	5.4%	177,963	7.37%
NUMBER OF DEALS: 15		LOCATION: NW South Carolina, 15 Miles East of Georgia Border						Anderson Metro ◀ METRO MARKET	
16	JOHNSON CITY, TN	59,866	7.93%	\$23,210	\$213,000	81	3.9%	191,136	5.25%
NUMBER OF DEALS: 15		LOCATION: Northeastern Tip of Tennessee						Johnson City Metro ◀ METRO MARKET	
TARGET INDUSTRIES:		Automotive, Distribution, Aviation, Telecommunications & Plastics							
17	KNOXVILLE, TN	182,337	4.86%	\$20,195	\$181,100	80	4.4%	667,384	8.33%
NUMBER OF DEALS: 15		LOCATION: East-Central Tennessee Near Base of Appalachian Range						Knoxville Metro ◀ METRO MARKET	
18	MACON, GA	93,665	-3.69%	\$17,923	\$127,800	78	5.5%	229,326	3.13%
NUMBER OF DEALS: 15		LOCATION: Central Georgia, 80 Miles SE of Atlanta						Macon Metro ◀ METRO MARKET	
TARGET INDUSTRIES:		Warehouse/Distribution/Logistics, Shared Services, Aerospace, Automotive & Food Processing							
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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Baton Rouge MSA



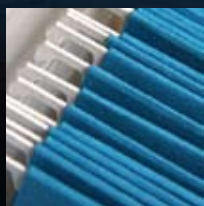
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**HOLLINGSWORTH
COMPANIES**
see page 39 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
19	MONTGOMERY, AL	201,998	0.21%	\$22,378	\$130,300	77	3.1%	361,748	4.39%
NUMBER OF DEALS: 15		LOCATION: South-Central Alabama		Montgomery Metro ◀ METRO MARKET					
TARGET INDUSTRIES:		Automotive/Advanced Manufacturing, Logistics, IT, Healthcare & Finance/Insurance							
20	CATAWBA CO, NC	153,784	8.54%	\$23,086	\$188,700	83	5.6%	359,856	5.27%
NUMBER OF DEALS: 13		LOCATION: West-Central North Carolina		Hickory-Lenoir-Morganton Metro ◀ METRO MARKET					
21	CORPUS CHRISTI, TX	285,267	2.82%	\$20,159	\$150,300	75	3.8%	415,810	3.11%
NUMBER OF DEALS: 13		LOCATION: South Texas Gulf Coast, 140 Miles SE of San Antonio		Corpus Christi Metro ◀ METRO MARKET					
22	LAKE CHARLES, LA	70,224	-2.14%	\$20,357	\$162,100	79	4.5%	192,316	-0.65%
NUMBER OF DEALS: 13		LOCATION: SW Louisiana, 30 Miles West of Texas Border		Lake Charles Metro ◀ METRO MARKET					
TARGET INDUSTRIES:		Petro-Chem, Gaming, Health Care, Aerospace & Forestry/Timber							
23	ODESSA, TX	95,163	4.64%	\$18,805	\$120,800	76	3.0%	127,462	5.23%
NUMBER OF DEALS: 13		LOCATION: West Texas High Country Near Southeast Corner of New Mexico		Odessa Metro ◀ METRO MARKET					
24	SAVANNAH, GA	127,889	-2.75%	\$18,693	\$214,500	89	3.8%	320,013	9.22%
NUMBER OF DEALS: 13		LOCATION: SE Coast of Georgia at the Mouth of the Savannah River Along the South Carolina Border		Savannah Metro ◀ METRO MARKET					
25	SHERMAN-DENISON, TX	37,623	7.24%	\$19,566	\$113,500	75	3.9%	118,478	7.13%
NUMBER OF DEALS: 13		LOCATION: Extreme NE Texas, 90 Miles North of Dallas & 15 Miles South of the Oklahoma Border		Sherman-Denison Metro ◀ METRO MARKET					
26	SHREVEPORT, LA	200,199	0.03%	\$20,660	\$146,700	74	5.1%	386,778	2.88%
NUMBER OF DEALS: 13		LOCATION: NW Corner of Louisiana Near Texas Border		Shreveport-Bossier City Metro ◀ METRO MARKET					
TARGET INDUSTRIES:		Precision Manufacturing, IT, Biotechnology/Healthcare, Value Added Agriculture & Forestry, Entertainment & Creative Industries							
27	WICHITA, KS	357,698	3.90%	\$23,138	\$117,100	76	4.6%	592,126	3.67%
NUMBER OF DEALS: 13		LOCATION: South-Central Kansas Along the Arkansas River		Wichita Metro ◀ METRO MARKET					
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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SOUTHWEST LOUISIANA
see page 17 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
28	PLAQUEMINE, LA	6,691	-5.28%	\$16,068	\$189,900	86	5.5%	766,514	8.58%
NUMBER OF DEALS: 12		LOCATION: SE Louisiana Along the Mlississippi River				Baton Rouge Metro ◀ METRO MARKET			
29	AMARILLO, TX	185,525	6.85%	\$20,799	\$124,100	74	3.0%	241,515	6.62%
NUMBER OF DEALS: 11		LOCATION: North Texas in Center of Texas Panhandle				Amarillo Metro ◀ METRO MARKET			
30	AUGUSTA, GA	189,366	-2.98%	\$19,913	\$124,100	78	5.3%	523,249	4.72%
NUMBER OF DEALS: 11		LOCATION: Georgia-South Carolina Border Along the Savannah River				Augusta-Richmond County Metro ◀ METRO MARKET			
31	CAPE CORAL, FL	151,389	48.01%	\$25,968	\$320,600	100	3.3%	571,344	29.59%
NUMBER OF DEALS: 11		LOCATION: Gulf Coast, 130 Miles South of Tampa-St. Petersburg				Cape Coral-Fort Myers Metro ◀ METRO MARKET			
32	CHATTANOOGA, TN	155,190	-0.23%	\$22,305	\$177,700	82	3.7%	496,704	4.23%
NUMBER OF DEALS: 11		LOCATION: Extreme SE Tennessee at the Georgia Border, Along I-75 110 Miles North of Atlanta				Chattanooga Metro ◀ METRO MARKET			
33	CLINTON, TN	9,504	1.01%	\$20,256	\$174,900	80	4.0%	667,384	8.33%
NUMBER OF DEALS: 11		LOCATION: East-Central Tennessee				Knoxville Metro ◀ METRO MARKET			
34	LUBBOCK, TX	212,169	6.32%	\$19,631	\$110,400	75	3.0%	261,411	4.69%
NUMBER OF DEALS: 11		LOCATION: Southern Edge of Texas Panhandle				Lubbock Metro ◀ METRO MARKET			
35	LAFAYETTE, LA	114,214	3.59%	\$24,787	\$201,400	83	3.2%	254,432	6.42%
NUMBER OF DEALS: 10		LOCATION: Extreme South Louisiana				Lafayette Metro ◀ METRO MARKET			
36	BROWNSVILLE, TX	172,437	23.41%	\$11,336	\$112,300	75	5.4%	387,717	15.66%
NUMBER OF DEALS: 9		LOCATION: Extreme South Texas Along the Rio Grande & Mexican Border, 20 Miles from the Gulf of Mexico				Brownsville-Harlingen Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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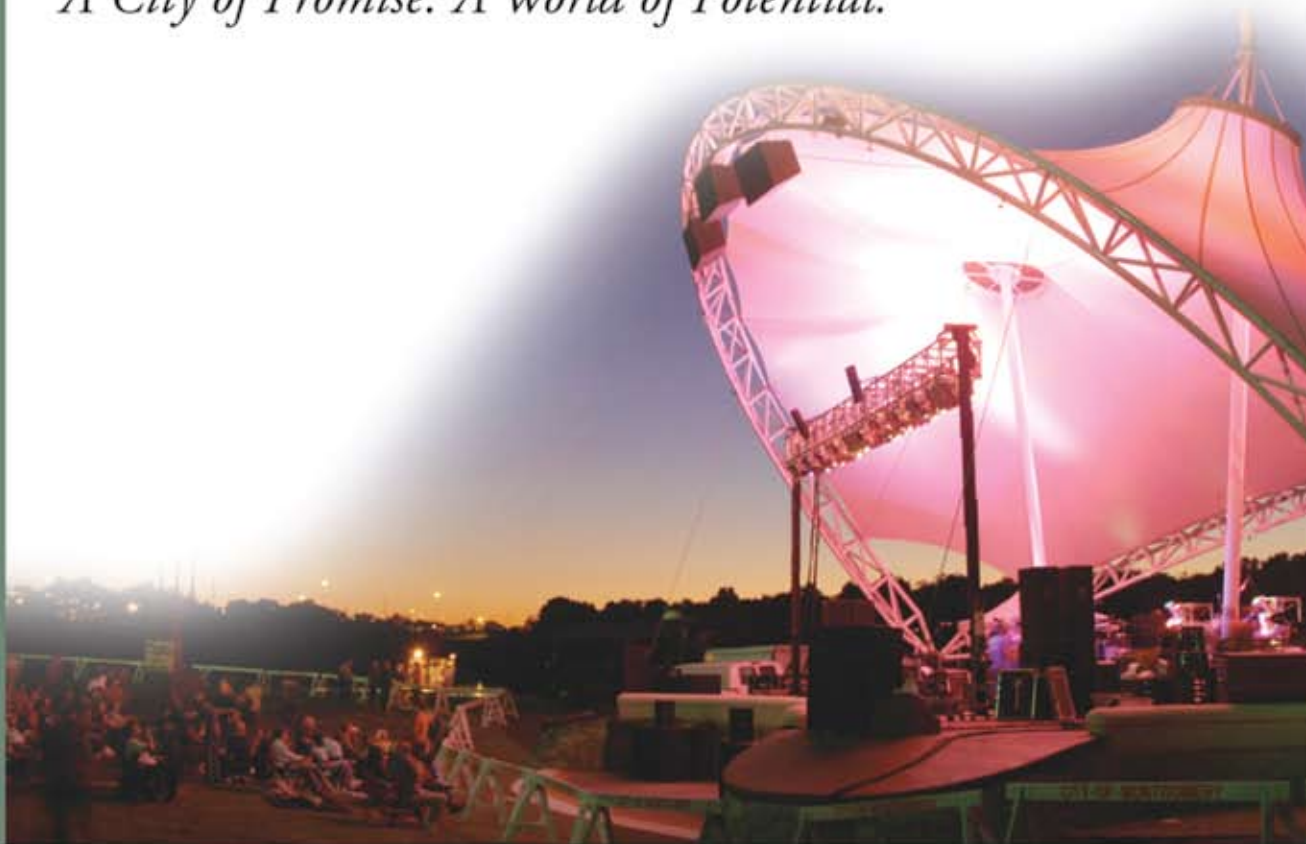
For more information on Northwest Louisiana contact:
Kurt Foreman * 318-677-2512 * kurt@nledf.org

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
37	CLARKSVILLE, TN	113,175	9.40%	\$19,077	\$164,100	78	4.5%	240,500	3.66%
NUMBER OF DEALS: 9		LOCATION: Extreme Northern Tennessee Along Cumberland River at Kentucky Border						Clarksville Metro ◀ METRO MARKET	
38	COLUMBUS, GA	188,465	1.44%	\$21,175	\$157,300	80	4.9%	288,847	2.51%
NUMBER OF DEALS: 9		LOCATION: West-Central Georgia on Georgia-Alabama Border Along Chattahoochee River						Columbus Metro ◀ METRO MARKET	
39	EDINBURG, TX	66,672	37.57%	\$14,406	\$152,300	78	4.4%	700,634	23.03%
NUMBER OF DEALS: 9		LOCATION: Extreme South Texas Along the Rio Grande & Mexican Border, 80 Miles Inland From the Gulf						McAllen-Edinburg-Mission Metro ◀ METRO MARKET	
40	FAYETTEVILLE, AR	68,726	18.40%	\$21,881	\$252,600	86	3.6%	420,876	21.27%
NUMBER OF DEALS: 9		LOCATION: Extreme NW Arkansas in Ozark Foothills						Fayetteville-Springdale-Rogers Metro ◀ METRO MARKET	
41	GULFPORT, MS	64,316	-9.58%	\$19,288	\$168,700	82	6.2%	227,904	-7.43%
NUMBER OF DEALS: 9		LOCATION: Mississippi Gulf Coast						Gulfport-Biloxi Metro ◀ METRO MARKET	
42	KINGSPORT, TN	44,191	-1.59%	\$23,349	\$133,400	73	4.9%	302,451	1.33%
NUMBER OF DEALS: 9		LOCATION: Northeastern Tip of Tennessee at the Virginia Border TARGET INDUSTRIES: Automotive, Distribution, Aviation, Telecommunications & Plastics						Kingsport-Bristol Metro ◀ METRO MARKET	
43	LEXINGTON, KY	270,789	3.94%	\$26,995	\$196,700	86	4.0%	436,684	6.94%
NUMBER OF DEALS: 9		LOCATION: Central Kentucky, 80 Miles South of Cincinnati & 75 Miles East of Louisville						Lexington-Fayette Metro ◀ METRO MARKET	
44	ORANGE, TX	17,891	-4.03%	\$19,020	\$113,900	74	4.5%	379,640	-1.42%
NUMBER OF DEALS: 9		LOCATION: Extreme East Texas Near Louisiana Border						Beaumont-Port Arthur Metro ◀ METRO MARKET	
45	PENSACOLA, FL	53,248	-5.35%	\$24,422	\$177,200	82	2.9%	439,987	6.75%
NUMBER OF DEALS: 9		LOCATION: Western Tip of Florida Panhandle on Pensacola Bay Along the Gulf Coast						Pensacola-Ferry Pass-Brent Metro ◀ METRO MARKET	
46	PORT ST. LUCIE, FL	143,868	62.07%	\$20,873	\$231,400	92	3.8%	392,117	22.76%
NUMBER OF DEALS: 9		LOCATION: Central Atlantic Coast Between Melbourne & West Palm Beach, 100 Miles North of Miami						Port St. Lucie-Fort Pierce Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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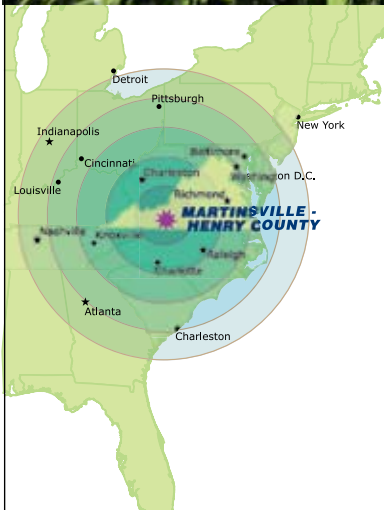
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HUTTO, TX
see page 9 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
47	PUTNAM CO, WV	54,982	6.58%	\$23,981	\$224,900	86	3.6%	305,526	-1.33%
NUMBER OF DEALS: 9		LOCATION: Central West Virginia						Charleston Metro ◀ METRO MARKET	
48	SPRINGFIELD, MO	150,797	-0.52%	\$19,993	\$141,600	76	3.8%	407,092	10.51%
NUMBER OF DEALS: 9		LOCATION: SW Missouri at the Foot of the Ozark Mountains						Springfield Metro ◀ METRO MARKET	
49	THEODORE, AL	7,170	5.27%	\$16,846	\$148,000	78	3.0%	404,157	1.08%
NUMBER OF DEALS: 9		LOCATION: Southern Tip of Alabama Near the Gulf Coast						Mobile Metro ◀ METRO MARKET	
50	CAMDEN, SC	7,022	5.09%	\$26,891	\$185,000	82	4.6%	703,771	8.75%
NUMBER OF DEALS: 8		LOCATION: North-Central South Carolina						Columbia Metro ◀ METRO MARKET	
51	FAYETTEVILLE, NC	168,033	38.85%	\$22,141	\$162,200	83	4.7%	341,363	1.41%
NUMBER OF DEALS: 8		LOCATION: East Central North Carolina						Fayetteville Metro ◀ METRO MARKET	
52	ASHEVILLE, NC	72,789	5.66%	\$22,803	\$325,400.	98	3.5%	398,009	7.81%
NUMBER OF DEALS: 7		LOCATION: Extreme West North Carolina						Asheville Metro ◀ METRO MARKET	
53	BREVARD CO, FL	302,451	1.33%	\$24,859	\$261,100	93	4.0%	534,359	12.21%
NUMBER OF DEALS: 7		LOCATION: East Coast of Central Florida						Palm Bay-Melbourne-Titusville Metro ◀ METRO MARKET	
54	BRISTOL, TN	25,351	2.14%	\$20,443	\$137,900	73	4.1%	302,451	1.33%
NUMBER OF DEALS: 7		LOCATION: Northeastern Tip of Tennessee at the Virginia Border TARGET INDUSTRIES: Automotive, Distribution, Aviation, Telecommunications & Plastics						Kingsport-Bristol ◀ METRO MARKET	
55	CANTON, MS	12,578	2.58%	\$14,482	\$199,900	78	4.5%	529,456	6.49%
NUMBER OF DEALS: 7		LOCATION: Central Mississippi						Jackson Metro ◀ METRO MARKET	
56	CHARLESTON, WV	50,846	-4.82%	\$30,760	\$135,100	75	4.5%	305,526	-1.33%
NUMBER OF DEALS: 7		LOCATION: West-Central West Virginia Along Kanawha River						Charleston Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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**NORTHEAST TENNESSEE
VALLEY REGION**
see page 49 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
57	HANCOCK CO, MS	40,421	-5.93%	\$21,170	\$198,800	86	5.3%	227,904	-7.43%
NUMBER OF DEALS: 7		LOCATION: Extreme South Mississippi Near Gulf Coast					Gulfport-Biloxi Metro ◀ METRO MARKET		
58	HARLINGEN, TX	64,202	11.53%	\$16,353	\$147,200	79	4.6%	387,717	15.66%
NUMBER OF DEALS: 7		LOCATION: Extreme South Texas Along the Rio Grande & Mexican Border, 20 Miles from the Gulf					Brownsville-Harlingen Metro ◀ METRO MARKET		
59	JACKSON, MS	176,614	-4.15%	\$18,761	\$80,600	67	5.4%	529,456	6.49%
NUMBER OF DEALS: 7		LOCATION: West-Central Mississippi					Jackson Metro ◀ METRO MARKET		
60	LEXINGTON, SC	270,789	3.94%	\$27,185	\$269,500	92	4.0%	703,771	8.75%
NUMBER OF DEALS: 7		LOCATION: Central South Carolina					Columbia Metro ◀ METRO MARKET		
61	MORRISTOWN, TN	27,020	8.23%	\$18,070	\$158,400	78	6.0%	132,851	7.94%
NUMBER OF DEALS: 7		LOCATION: Eastern Tennessee, 50 Miles East of Knoxville					Morristown Metro ◀ METRO MARKET		
62	PITT CO, NC	145,619	8.83%	\$21,325	\$187,800	84	5.2%	165,776	8.51%
NUMBER OF DEALS: 7		LOCATION: NE North Carolina					Greenville Metro ◀ METRO MARKET		
63	ROANOKE, VA	91,552	-3.54%	\$20,907	\$185,600	78	3.6%	295,050	2.34%
NUMBER OF DEALS: 7		LOCATION: Southwestern Virginia Along the Blue Ridge Mountains					Roanoke Metro ◀ METRO MARKET		
64	TEMPLE, TX	54,984	0.86%	\$22,336	\$118,700	73	3.5%	351,322	6.23%
NUMBER OF DEALS: 7		LOCATION: East-Central Texas Along I-35 Between Dallas & Austin					Killeen-Temple-Fort Hood Metro ◀ METRO MARKET		
65	TOPEKA, KS	122,113	-0.22%	\$22,357	\$111,300	75	5.2%	228,894	1.93%
NUMBER OF DEALS: 7		LOCATION: NE Kansas, 60 Miles West of Kansas City					Topeka Metro ◀ METRO MARKET		
66	VOLUSIA CO, FL	496,575	12.01%	\$23,115	\$248,800	91	3.3%	496,575	12.01%
NUMBER OF DEALS: 7		LOCATION: East-Central Florida					Deltona-Daytona Beach-Ormond Metro ◀ METRO MARKET		
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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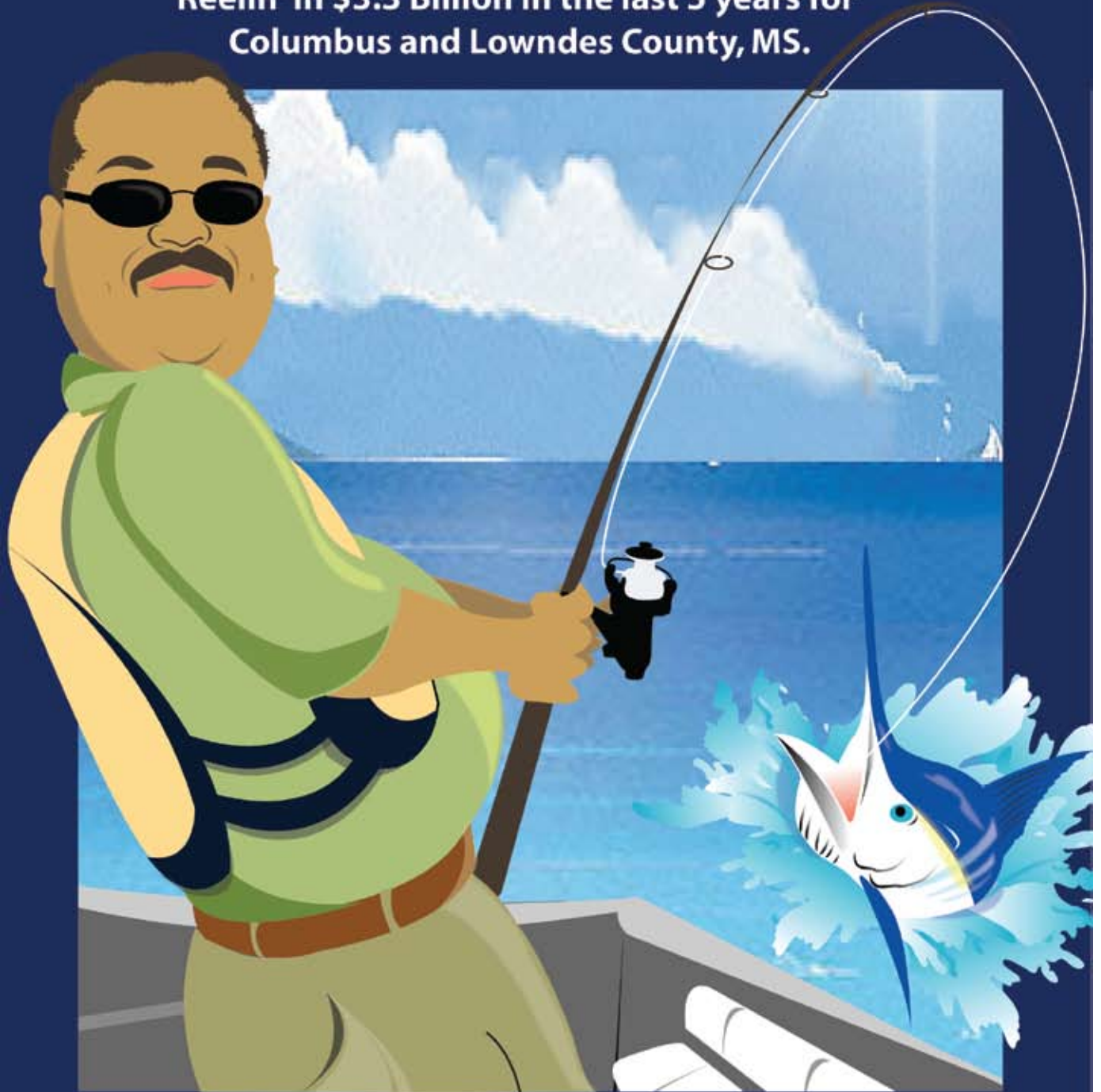
Small Markets

BATON ROUGE, LA
see page 29 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
1	AIKEN, SC	28,829	13.78%	\$28,115	\$253,900	90	7.7%	523,249	4.72%
NUMBER OF DEALS: 18		LOCATION: West-Central South Carolina, Near Georgia Border				Augusta-Richmond Metro		METRO MARKET	
TARGET INDUSTRIES:		Biofuels/Nuclear, Automotive, Water/Sewer, Chemical & Plastics							
2	MARTINSVILLE, VA	14,945	-3.06%	\$18,608	\$87,500	69	7.7%	71,153	-2.99%
NUMBER OF DEALS: 16		LOCATION: South Virginia, Near North Carolina Border				Martinsville Metro		METRO MARKET	
TARGET INDUSTRIES:		Food Processing, Back Office, Plastics, Warehouse & Distribution, Motorsports/Automotive							
3	AUBURN-OPELIKA, AL	125,781	9.29%	\$19,441	\$223,000	87	2.7%	125,781	9.29%
NUMBER OF DEALS: 15		LOCATION: East-Central Alabama				Auburn-Opelika Metro		METRO MARKET	
4	DANVILLE, VA	45,586	-5.84%	\$19,245	\$102,200	70	7.2%	107,087	-2.79%
NUMBER OF DEALS: 15		LOCATION: South Virginia, Near North Carolina Border				Danville Metro		METRO MARKET	
TARGET INDUSTRIES:		Aerospace, Plastics, Food/Beverage, Pharmaceuticals/Life Sciences & Automotive							
5	STATESVILLE, NC	25,511	9.40%	\$20,382	\$159,600	79	5.0%	146,206	19.20%
NUMBER OF DEALS: 15		LOCATION: West-Central North Carolina				Statesville-Mooresville Metro		METRO MARKET	
6	TUSCALOOSA, AL	83,052	6.61%	\$21,374	\$179,000	83	2.5%	198,769	3.51%
NUMBER OF DEALS: 15		LOCATION: West-Central Alabama				Tuscaloosa Metro		METRO MARKET	
7	ARDMORE, OK	24,535	3.48%	\$18,858	\$132,000	75	3.9%	56,665	4.06%
NUMBER OF DEALS: 14		LOCATION: South-Central Oklahoma, Near Texas Border				Ardmore Metro		METRO MARKET	
8	BOWLING GREEN, KY	53,176	7.87%	\$19,272	\$158,000	80	4.6%	113,320	8.79%
NUMBER OF DEALS: 14		LOCATION: South-Central Kentucky				Bowling Green Metro		METRO MARKET	
9	JACKSON, TN	62,711	5.14%	\$21,164	\$120,400	77	5.8%	111,937	4.25%
NUMBER OF DEALS: 14		LOCATION: West-Central Tennessee				Jackson Metro		METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
10	ROCKY MOUNT, NC	57,057	2.08%	\$20,149	\$129,500	78	6.1%	146,276	2.27%
NUMBER OF DEALS: 14		LOCATION: East North Carolina		Rocky Mount Metro ◀ METRO MARKET					
TARGET INDUSTRIES:		Technology Lead Manufacturing, Bio-Pharmacology, Distribution & Administration Facilities/Back Office							
11	TUPELO, MS	35,930	5.02%	\$24,678	\$156,700	77	5.1%	131,953	5.35%
NUMBER OF DEALS: 14		LOCATION: NE Mississippi		Tupelo Metro ◀ METRO MARKET					
12	WILSON CO, NC	76,624	3.81%	\$19,489	\$148,300	79	7.1%	76,624	3.81%
NUMBER OF DEALS: 14		LOCATION: East-Central North Carolina		Wilson Metro ◀ METRO MARKET					
13	KINSTON, NC	22,729	-4.05%	\$20,319	\$109,800	73	6.3%	57,662	-3.33%
NUMBER OF DEALS: 13		LOCATION: East-Central North Carolina		Kinston Metro ◀ METRO MARKET					
14	LANCASTER CO, SC	63,628	3.71%	\$19,019	\$145,300	77	7.8%	63,628	3.71%
NUMBER OF DEALS: 13		LOCATION: North-Central South Carolina, Near North Carolina Border		Statesville-Mooresville Metro ◀ METRO MARKET					
15	NASH CO, NC	92,312	5.60%	\$21,086	\$149,400	81	5.6%	146,276	2.27%
NUMBER OF DEALS: 13		LOCATION: East North Carolina		Rocky Mount Metro ◀ METRO MARKET					
16	NEW HANOVER, NC	182,591	13.90%	\$27,128	\$309,400	99	3.5%	326,166	18.81%
NUMBER OF DEALS: 13		LOCATION: East Coast North Carolina		Wilmington Metro ◀ METRO MARKET					
17	PULASKI CO, VA	35,055	-0.20%	\$20,863	\$137,000	73	6.8%	151,524	0.17%
NUMBER OF DEALS: 13		LOCATION: SW Virginia		Blacksburg-Christiansburg-Radford Metro ◀ METRO MARKET					
18	ELIZABETHTOWN, KY	23,406	3.83%	\$22,663	\$169,500	81	5.1%	110,878	3.10%
NUMBER OF DEALS: 12		LOCATION: North-Central Kentucky		Elizabethtown Metro ◀ METRO MARKET					
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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AT&T Mobility - Business End User Care
Director, Customer Operations



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President
Missouri Southern
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- Excellent transportation systems
- Reliable, cost effective utilities
- Pro-business climate

JOPLIN, MO

see page 43 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
19	FRANKFORT, KY	27,077	-2.39%	\$22,571	\$159,900	81	4.6%	69,068	3.40%
NUMBER OF DEALS: 12		LOCATION: North-Central Kentucky						Frankfort Metro ◀ METRO MARKET	
20	GREENEVILLE, TN	15,537	2.23%	\$19,299	\$150,400	75	6.1%	65,945	4.83%
NUMBER OF DEALS: 12		LOCATION: South-Central Tennessee, On Alabama Border						Greenville Metro ◀ METRO MARKET	
21	LAURINBURG, NC	15,766	-0.68%	\$18,272	\$117,900	78	10.6%	37,094	3.04%
NUMBER OF DEALS: 12		LOCATION: South-Central North Carolina, Near South Carolina Border						Laurinburg Metro ◀ METRO MARKET	
22	MADISONVILLE, KY	19,303	-0.02%	\$22,036	\$127,500	74	5.9%	46,830	0.67%
NUMBER OF DEALS: 12		LOCATION: West-Central Kentucky						Madisonville Metro ◀ METRO MARKET	
23	MAURY CO, TN	78,309	12.68%	\$22,544	\$183,400	81	8.5%	78,309	12.68%
NUMBER OF DEALS: 12		LOCATION: Central Tennessee						Columbia Metro ◀ METRO MARKET	
24	PALM COAST, FL	68,013	107.79%	\$25,041	\$276,000	94	4.4%	83,084	66.73%
NUMBER OF DEALS: 12		LOCATION: NE Coast Florida, Near Daytona Beach						Palm Coast Metro ◀ METRO MARKET	
25	PRYOR, OK	9,294	7.33%	\$19,449	\$164,500	79	4.7%	N/A	N/A
NUMBER OF DEALS: 12		LOCATION: NE Oklahoma						N/A ◀ METRO MARKET	
26	SANFORD, NC	27,771	19.60%	\$19,211	\$191,500	88	5.5%	56,908	16.04%
NUMBER OF DEALS: 12		LOCATION: Central North Carolina						Sanford Metro ◀ METRO MARKET	
27	SHELBY, NC	21,378	9.76%	\$19,849.00	\$122,400	75	6.5%	98,373	2.17%
NUMBER OF DEALS: 12		LOCATION: SW North Carolina, Near South Carolina Border						Shelby Metro ◀ METRO MARKET	

US AVERAGE: PER CAPITA INCOME = \$24,020 | MEDIAN HOME PRICE = \$217,000 | COST OF LIVING INDEX = 100 | UNEMPLOYMENT RATE = 4.6% | *POPULATION CHANGE = 5.88% SINCE 2000

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TULSA, OK

see page 19 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
28	TALLADEGA, AL	17,131	13.13%	\$17,435	\$155,000	79	4.0%	80,271	-0.06%
NUMBER OF DEALS: 12		LOCATION: East-Central Alabama			Talladega-Sylacauga Metro ◀ METRO MARKET				
29	CULLMAN, AL	14,828	5.95%	\$20,598	\$154,100	77	2.4%	80,187	3.49%
NUMBER OF DEALS: 11		LOCATION: North-Central Alabama			Cullman Metro ◀ METRO MARKET				
30	LOWNDES CO, MS	59,773	-2.94%	\$18,629	\$161,200	81	7.5%	59,773	-2.94%
NUMBER OF DEALS: 11		LOCATION: East Mississippi, Near Alabama Border			Columbus Metro ◀ METRO MARKET				
TARGET INDUSTRIES:		Defense, Aviation, Automotive & Steel							
31	JONESBORO, AR	60,489	8.96%	\$20,585	\$144,400	73	5.1%	113,330	5.17%
NUMBER OF DEALS: 10		LOCATION: NE Arkansas			Jonesboro Metro ◀ METRO MARKET				
32	LAFAYETTE, LA	114,214	3.59%	\$24,787	\$201,400	83	3.2%	254,432	6.42%
NUMBER OF DEALS: 10		LOCATION: South-Central Louisiana			Lafayette Metro ◀ METRO MARKET				
33	ROCKINGHAM CO, VA	72,564	7.15%	\$21,614	\$266,400	92	2.3%	113,449	4.86%
NUMBER OF DEALS: 10		LOCATION: North Virginia, Near West Virginia Border			Harrisonburg Metro ◀ METRO MARKET				
34	ALBEMARLE, NC	28,972	6.29%	\$18,683	\$139,000	78	5.1%	59,358	2.17%
NUMBER OF DEALS: 9		LOCATION: South-Central North Carolina			Albemarle Metro ◀ METRO MARKET				
35	CAPE GIRARDEAU, MO	36,621	3.60%	\$21,401	\$146,200	78	4.4%	92,850	2.81%
NUMBER OF DEALS: 9		LOCATION: SE Missouri			Cape Girardeau-Jackson Metro ◀ METRO MARKET				
36	COLLEGE STATION, TX	74,125	9.18%	\$18,238	\$175,000	77	3.1%	192,152	3.93%
NUMBER OF DEALS: 9		LOCATION: SE Texas			College Station-Bryan Metro ◀ METRO MARKET				
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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- 196,000+ potential hires within a seven county labor force area
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- Savannah Technical College (Liberty County campus) training programs
- Georgia Tech (Savannah campus) engineering and entrepreneurial assistance



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MCALLEN, TX
see page 61 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
37	HARRISONBURG, VA	40,885	1.03%	\$15,977	\$330,300	97	2.6%	113,449	4.86%
NUMBER OF DEALS: 9		LOCATION: North Virginia, Near West Virginia Border					Harrisonburg Metro ◀ METRO MARKET		
38	LYNCHBURG, VA	67,720	3.76%	\$20,621	\$167,500	78	3.7%	239,510	4.77%
NUMBER OF DEALS: 9		LOCATION: Central Virginia					Lynchburg Metro ◀ METRO MARKET		
39	MOUNT AIRY, NC	8,457	-0.32%	\$19,200	\$147,500	77	4.9%	72,687	2.06%
NUMBER OF DEALS: 9		LOCATION: NW North Carolina, 35 Miles NW of Winston-Salem					Mount Airy Metro ◀ METRO MARKET		
40	RUSSELLVILLE, AR	26,014	9.85%	\$18,367	\$142,800	75	4.3%	79,505	5.15%
NUMBER OF DEALS: 9		LOCATION: Central Arkansas					Russellville Metro ◀ METRO MARKET		
41	BARTLESVILLE, OK	34,885	0.39%	\$23,430	\$142,600	78	4.3%	49,241	0.50%
NUMBER OF DEALS: 8		LOCATION: North Oklahoma, Near Kansas Border					Bartlesville Metro ◀ METRO MARKET		
42	BEAUFORT CO, NC	46,355	3.11%	\$19,889	\$255,500	92	6.2%	46,355	3.11%
NUMBER OF DEALS: 8		LOCATION: East Coast North Carolina					Washington Metro ◀ METRO MARKET		
43	DERIDDER, LA	22,339	-3.96%	\$18,961	\$149,900	77	4.5%	35,130	6.50%
NUMBER OF DEALS: 8		LOCATION: SW Louisiana					DeRidder Metro ◀ METRO MARKET		
44	GHENT, KY	389	4.85%	\$20,872	\$131,100	77	5.1%	N/A	N/A
NUMBER OF DEALS: 8		LOCATION: North Kentucky, Near Indiana Border					N/A ◀ METRO MARKET		
45	LAGRANGE, GA	27,652	6.36%	\$18,293	\$156,200	79	5.7%	63,245	7.60%
NUMBER OF DEALS: 8		LOCATION: West-Central Georgia, Near Alabama Border					LaGrange Metro ◀ METRO MARKET		
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									



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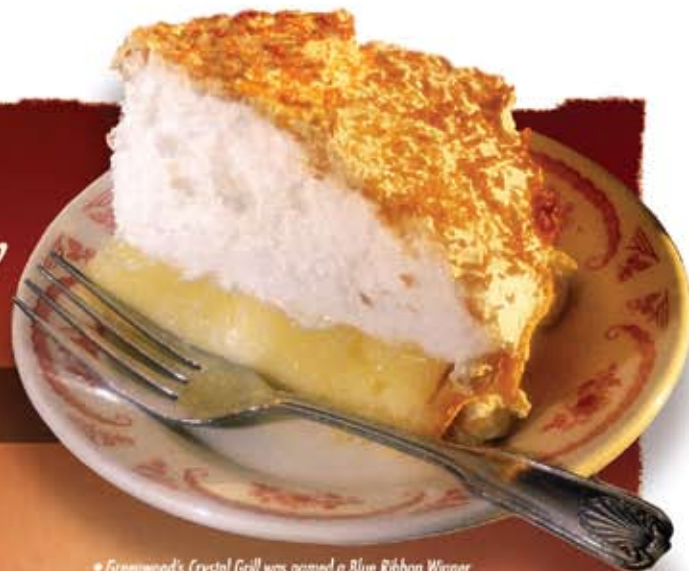
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6. Transportation | Strategic interstate access (I-81, I-40, I-26, I-75, I-77), rail service (Norfolk Southern and CSX), 55 interstate trucking companies, commercial air, charter and air freight services, and a Foreign-Trade Zone
7. Cost of Doing Business | Numerous tax credits, pro-business communities, and no sales tax on industrial machinery and equipment, raw materials or pollution control equipment
8. Technology Resources | Universities and technology associations/Tennessee Technology Corridor
9. Diverse Economy | Medical technologies, a broad range of manufacturers, corporate headquarters and distribution center



MONTGOMERY, AL
see page 35 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
46	LAKE CITY, FL	11,953	19.77%	\$16,322	\$218,100	86	2.8%	67,007	18.57%
NUMBER OF DEALS: 8		LOCATION: North Florida						Lake City Metro	METRO MARKET
		TARGET INDUSTRIES: Logistics and Distribution, Light Manufacturing, Aviation, Building and Construction Materials, Medical Support Services & Information Technology Support							
47	LONGVIEW, TX	76,524	4.34%	\$21,212	\$164,800	75	3.6%	203,367	4.81%
NUMBER OF DEALS: 8		LOCATION: Extreme East Texas						Longview Metro	METRO MARKET
48	LUFKIN, TX	33,863	3.53%	\$19,701	\$137,700	74	4.0%	82,524	2.99%
NUMBER OF DEALS: 8		LOCATION: East-Central Texas						Lufkin Metro	METRO MARKET
49	WOOD CO, WV	86,597	-1.58%	\$20,524	\$136,700	79	4.4%	161,724	-1.76%
NUMBER OF DEALS: 8		LOCATION: North West Virginia, Near Ohio Border						Parkersburg-Marietta-Vienna Metro	METRO MARKET
50	ATHENS, TN	14,068	6.41%	\$18,918	\$149,900	78	4.7%	52,020	6.13%
NUMBER OF DEALS: 7		LOCATION: SE Tennessee						Athens Metro	METRO MARKET
51	GREENWOOD, SC	22,407	1.52%	\$15,573	\$130,600	76	6.4%	68,213	2.93%
NUMBER OF DEALS: 7		LOCATION: NW South Carolina						Greenwood Metro	METRO MARKET
52	HATTIESBURG, MS	48,012	7.22%	\$16,847	\$148,100	78	5.3%	134,744	8.83%
NUMBER OF DEALS: 7		LOCATION: Extreme South Mississippi						Hattiesburg Metro	METRO MARKET
53	HINESVILLE, GA	29,554	-2.76%	\$15,819	\$131,500	78	4.0%	74,023	2.93%
NUMBER OF DEALS: 7		LOCATION: SE Georgia, Near the Coast						Hinesville-Fort Stewart Metro	METRO MARKET
		TARGET INDUSTRIES: Order Processing/Back Office, Distribution, Product Manufacturing, Component Manufacturing, Machinery & Vehicle Repair							
54	HOT SPRINGS, AR	38,468	7.60%	\$20,158	\$194,600	84	6.6%	95,164	8.06%
NUMBER OF DEALS: 7		LOCATION: Central Arkansas						Hot Springs Metro	METRO MARKET
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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- **CBS Sunday Morning** featured Viking Range Corporation and its positive impact on our community

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MARTINSVILLE, VA
see page 37 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
55	JOPLIN, MO	47,994	5.47%	\$19,330	\$116,400	70	4.2%	168,552	7.14%
NUMBER OF DEALS: 7		LOCATION: SW Missouri, Near Kansas & Oklahoma Border TARGET INDUSTRIES: Logistics/Distribution, Food Processing, Metal Fabrication Firms, Administrative Office & Software Development						Joplin Metro ◀ METRO MARKET	
56	MASON CO, WV	25,756	-0.77%	\$17,229	\$145,600	77	6.6%	57,069	0.08%
NUMBER OF DEALS: 7		LOCATION: West-Central West Virginia, Near Ohio Border						Point Pleasant Metro ◀ METRO MARKET	
57	STE. GENEVIEVE CO, MO	18,248	2.28%	\$19,929	\$118,400	76	4.0%	N/A	N/A
NUMBER OF DEALS: 7		LOCATION: East-Central Missouri, Near Illinois Border						N/A ◀ METRO MARKET	
58	SUMTER, SC	39,159	-1.22%	\$19,264	\$146,500	78	5.7%	104,430	-0.21%
NUMBER OF DEALS: 7		LOCATION: Central South Carolina						Sumter Metro ◀ METRO MARKET	
59	WYTHE CO, VA	28,640	3.77%	\$20,216	\$191,700	80	5.0%	N/A	N/A
NUMBER OF DEALS: 7		LOCATION: SW Virginia						N/A ◀ METRO MARKET	
60	ADA, OK	15,919	1.45%	\$16,628	\$134,000	75	3.7%	35,350	0.59%
NUMBER OF DEALS: 6		LOCATION: Central Oklahoma						Ada Metro ◀ METRO MARKET	
61	ANNISTON, AL	23,799	-1.96%	\$21,246	\$101,900	72	4.0%	112,903	0.58%
NUMBER OF DEALS: 6		LOCATION: East-Central Alabama						Anniston-Oxford Metro ◀ METRO MARKET	
62	BENNETTSVILLE, SC	10,692	13.44%	\$14,181	\$79,000	72	10.5%	29,152	1.16%
NUMBER OF DEALS: 6		LOCATION: Northern South Carolina, Near North Carolina Border						Bennettsville Metro ◀ METRO MARKET	
63	CLEVELAND, TN	38,627	3.86%	\$20,021	\$170,600	81	5.6%	109,477	5.25%
NUMBER OF DEALS: 6		LOCATION: SE Tennessee, Near Georgia Border						Cleveland Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
64	CLINTON, NC	8,797	2.29%	\$17,868	\$125,000	77	4.2%	N/A	N/A
NUMBER OF DEALS: 6		LOCATION: East-Central North Carolina						N/A ◀ METRO MARKET	
65	CONVENT, LA	1,986	-0.63%	\$12,795	\$93,500	78	6.8%	N/A	N/A
NUMBER OF DEALS: 6		LOCATION: Extreme South Louisiana						N/A ◀ METRO MARKET	
66	CORSICANA, TX	26,422	7.91%	\$15,026	\$121,500	75	4.6%	49,440	9.56%
NUMBER OF DEALS: 6		LOCATION: West-Central Texas, Near Dallas						Corsicana Metro ◀ METRO MARKET	
67	DUBLIN, GA	17,263	8.87%	\$18,802	\$176,800	81	4.7%	56,942	6.57%
NUMBER OF DEALS: 6		LOCATION: Central Georgia						Dublin Metro ◀ METRO MARKET	
68	DUPLIN CO, NC	52,790	7.60%	\$17,466	\$160,900	80	4.6%	N/A	N/A
NUMBER OF DEALS: 6		LOCATION: East North Carolina						N/A ◀ METRO MARKET	
69	EUFULA, AL	13,350	-4.01%	\$17,984	\$274,900	92	4.3%	30,657	-3.09%
NUMBER OF DEALS: 6		LOCATION: SE Alabama, Near Georgia Border						Eufaula Metro ◀ METRO MARKET	
70	FARMINGTON, MO	15,498	11.30%	\$16,248	\$144,500	77	5.1%	62,181	11.75%
NUMBER OF DEALS: 6		LOCATION: SE Missouri, Near Illinois Border						Farmington Metro ◀ METRO MARKET	
71	HENDERSON, NC	16,204	0.68%	\$17,376	\$85,000	73	7.2%	43,810	1.99%
NUMBER OF DEALS: 6		LOCATION: Western North Carolina, 109 Miles West of Charlotte						Henderson Metro ◀ METRO MARKET	
72	ORANGEBURG, SC	13,563	6.25%	\$17,303	\$132,200	77	6.9%	90,845	-0.80%
NUMBER OF DEALS: 6		LOCATION: Central South Carolina						Orangeburg Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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TAMPA, FLsee Inside Back Cover for
further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
73	PADUCAH, KY	25,661	-2.46%	\$20,865	\$147,200	75	5.3%	98,127	-0.65%
NUMBER OF DEALS: 6		LOCATION: Extreme West Kentucky, Near Illinois Border						Paducah Metro ◀ METRO MARKET	
74	PARAGOULD, AR	24,248	10.13%	\$19,347	\$115,000	70	6.0%	40,091	7.39%
NUMBER OF DEALS: 6		LOCATION: NE Arkansas, Near Missouri Border						Paragould Metro ◀ METRO MARKET	
75	ROME, GA	36,142	3.32%	\$19,483	\$149,900	78	4.2%	95,322	5.25%
NUMBER OF DEALS: 6		LOCATION: NW Georgia						Rome Metro ◀ METRO MARKET	
76	SHELBYVILLE, TN	19,149	18.90%	\$15,719	\$149,900	80	4.2%	43,413	15.50%
NUMBER OF DEALS: 6		LOCATION: Central Tennessee						Shelbyville Metro ◀ METRO MARKET	
77	STATESBORO, GA	25,583	12.71%	\$13,556	\$172,700	82	3.8%	63,207	12.90%
NUMBER OF DEALS: 6		LOCATION: East-Central Georgia						Statesboro Metro ◀ METRO MARKET	
78	VICTORIA, TX	62,169	2.58%	\$21,607	\$123,900	71	3.2%	114,088	2.17%
NUMBER OF DEALS: 6		LOCATION: SE Texas, Near Gulf Coast						Victoria Metro ◀ METRO MARKET	
79	WHARTON, TX	9,345	1.17%	\$16,124	\$120,000	74	3.9%	41,475	0.70%
NUMBER OF DEALS: 6		LOCATION: SE Texas, Near Houston						El Campo Metro ◀ METRO MARKET	
80	DARLINGTON, SC	6,548	-2.56%	\$18,897	\$96,900	72	5.8%	198,848	2.95%
NUMBER OF DEALS: 5		LOCATION: NE South Carolina						Florence Metro ◀ METRO MARKET	
81	DYERSBURG, TN	17,401	-0.29%	\$17,731	\$84,900	67	4.5%	37,866	1.63%
NUMBER OF DEALS: 5		LOCATION: Extreme West Tennessee, Near Missouri Border						Dyersburg Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

"Top 5 Micro Cities"

fDi Magazine

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RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
82	FLORENCE, SC	31,284	3.43%	\$23,791	\$182,800	83	8.5%	198,848	2.95%
NUMBER OF DEALS: 5		LOCATION: NE South Carolina			Florence Metro ◀ METRO MARKET				
83	GEORGETOWN, SC	8,706	-2.73%	\$16,635	\$374,900	105	5.5%	60,860	9.07%
NUMBER OF DEALS: 5		LOCATION: East Coast South Carolina			Georgetown Metro ◀ METRO MARKET				
84	NEW BERN, NC	27,650	19.55%	\$21,376	\$238,000	88	4.4%	117,864	2.71%
NUMBER OF DEALS: 5		LOCATION: East Coast North Carolina			New Bern Metro ◀ METRO MARKET				
85	RICHMOND, KY	31,431	15.76%	\$17,183	\$195,000	85	4.6%	95,872	9.63%
NUMBER OF DEALS: 5		LOCATION: North-Central Kentucky, Near Lexington			Richmond-Berea Metro ◀ METRO MARKET				
86	TYLER, TX	94,146	12.55%	\$23,334	\$175,800	79	3.8%	194,635	11.41%
NUMBER OF DEALS: 5		LOCATION: East-Central Texas			Tyler Metro ◀ METRO MARKET				
87	ALBANY, GA	75,335	-2.08%	\$17,613	\$119,400	74	5.3%	163,961	3.88%
NUMBER OF DEALS: 4		LOCATION: SW Georgia			Albany Metro ◀ METRO MARKET				
88	COOKEVILLE, TN	28,340	18.46%	\$19,153	\$177,300	76	5.5%	99,942	6.98%
NUMBER OF DEALS: 4		LOCATION: North-Central Tennessee			Cookeville Metro ◀ METRO MARKET				
89	DECHERD, TN	2,174	-3.21%	\$16,336	\$129,100	77	4.5%	99,014	6.44%
NUMBER OF DEALS: 4		LOCATION: South Tennessee			Tullahoma Metro ◀ METRO MARKET				
90	FORREST, MS	14,741	0.68%	\$15,170	\$88,800	66	5.0%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: South Mississippi			N/A ◀ METRO MARKET				

US AVERAGE: PER CAPITA INCOME = \$24,020 | MEDIAN HOME PRICE = \$217,000 | COST OF LIVING INDEX = 100 | UNEMPLOYMENT RATE = 4.6% | *POPULATION CHANGE = 5.88% SINCE 2000

A LITTLE FORESIGHT INTO A GREAT SITE



FRANKLIN FARM MEGA SITE, LOUISIANA

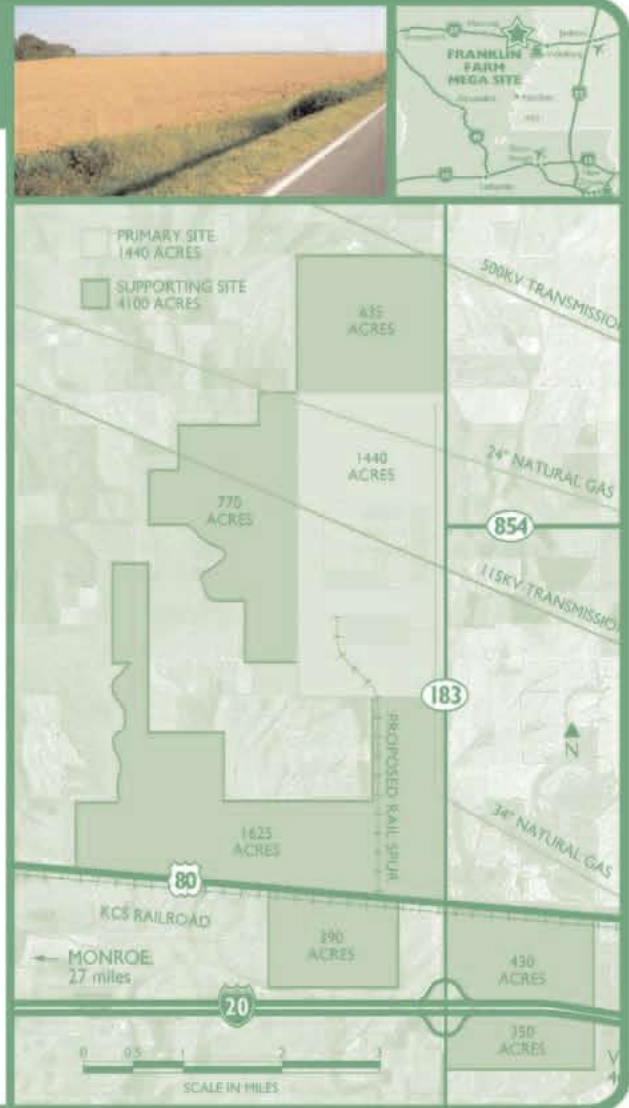
STATUS: Qualified • Ready for development • State-owned site

SIZE: 1,440-acre site in Richland Parish, Louisiana

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AMENITIES: 100 suppliers within 125-mile radius • Additional 4,500 acres available for supplier park • Good elevation – well above 100-year flood plain • Excellent geotechnical characteristics in soils

ACCOLADES: Site named one of nation's 10 Unbelievable Sites for Automotive Assembly



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DEVELOPMENT**



GREENWOOD, MS
see page 51 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
91	GLASGOW, KY	14,107	8.36%	\$19,840	\$139,900	77	5.2%	51,071	6.24%
NUMBER OF DEALS: 4		LOCATION: South-Central Kentucky						Glasgow Metro ◀ METRO MARKET	
92	GREENVILLE, AL	7,087	-1.95%	\$18,958	\$149,000	80	4.7%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: South-Central Alabama						N/A ◀ METRO MARKET	
93	GREENWOOD, MS	16,742	-9.13%	\$15,597	\$118,000	70	7.9%	46,078	-5.42%
NUMBER OF DEALS: 4		LOCATION: West-Central Mississippi TARGET INDUSTRIES: Automotive Suppliers, Contact Centers, Plastics/Polymers, Food Processing & Metal Fabrication/Steel						Greenwood Metro ◀ METRO MARKET	
94	HALIFAX CO, NC	55,521	-3.22%	\$15,760	\$188,700	85	6.5%	76,768	-3.38%
NUMBER OF DEALS: 4		LOCATION: NE North Carolina, Near Virginia Border						Roanoke Rapids Metro ◀ METRO MARKET	
95	HOUMA, LA	32,657	0.81%	\$21,425	\$172,100	86	3.5%	202,902	4.33%
NUMBER OF DEALS: 4		LOCATION: SE Louisiana, Near Gulf Coast						Houma-Bayou Cane-Thibodaux Metro ◀ METRO MARKET	
96	LAUREL, MS	18,450	0.31%	\$17,242	\$135,000	76	4.0%	84,912	2.17%
NUMBER OF DEALS: 4		LOCATION: SE Mississippi						Laurel Metro ◀ METRO MARKET	
97	LAWTON, OK	87,540	-5.62%	\$18,272	\$111,400	75	5.1%	109,181	-5.06%
NUMBER OF DEALS: 4		LOCATION: SW Oklahoma						Lawton Metro ◀ METRO MARKET	
98	LEBANON, KY	5,957	4.18%	\$16,388	\$129,900	76	5.0%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: Central Kentucky						N/A ◀ METRO MARKET	
99	LUMBERTON, NC	21,894	5.28%	\$16,731	\$110,600	77	6.4%	129,021	4.61%
NUMBER OF DEALS: 4		LOCATION: SE North Carolina						Lumberton Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

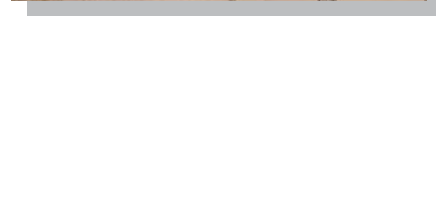
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National Rankings

- Ranked **#1 Mid-Market Area** in the south over the last **15 Years**.
(*Southern Business & Development* 2007)
- More than **100** of the **Fortune 500's Global Manufacturers** have operations in McAllen or across the border in Reynosa.
(*imagesmcallen.com*)
- Ranked **#7** in the **Top Performing Cities** in the Nation.
(*Milken Institute* 2007)
- McAllen MSA was ranked **5th** in the **Nation** as **Hottest** city for entrepreneurs, and **2nd** among midsize MSA's. (*Inc. Magazine*)
- McAllen MSA ranked **5th Lowest** in Cost of Living Index.
(*ACCRA* 2007)
- Reynosa is the **ONLY** city in all of Mexico that has not shown a job loss in the **Maquiladora Industry** since 2001. (*INEGI*)
- Reynosa is the **FASTEST Growing City** in the state of Tamaulipas.
- Texas was ranked as the **BEST State** to do business for the **3rd** year in a row due to **Quality of Life, Infrastructure, Low Regulatory Burden** and ability to **Control Taxes and Spending**.
(*Chief Executive Magazine* 2008)



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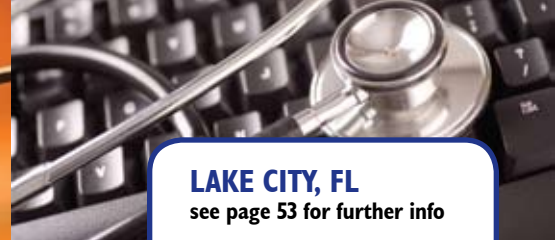
McAllen Economic Development Corporation Services

- Detailed **Site Selection** Information
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- **Assistance** with Obtaining Local & State **Incentives**
- Access to **Potential Customers**
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LAKE CITY, FL
see page 53 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
100	LUVERNE, AL	2,728	3.53%	\$18,119	\$131,100	78	3.2%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: South-Central Alabama						N/A ◀ METRO MARKET	
101	MARSHALL, TX	23,965	0.13%	\$17,344	\$105,400	70	4.2%	63,819	2.75%
NUMBER OF DEALS: 4		LOCATION: Extreme East Texas, Near Louisiana Border						Marshall Metro ◀ METRO MARKET	
102	MCINTOSH, AL	238	-2.46%	\$15,245	\$118,800	75	4.6%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: SW Alabama						N/A ◀ METRO MARKET	
103	MONROE, LA	51,555	-2.92%	\$18,752	\$117,100	77	5.4%	172,223	1.28%
NUMBER OF DEALS: 4		LOCATION: Extreme North Louisiana						Monroe Metro ◀ METRO MARKET	
104	MUSCLE SHOALS, AL	12,703	6.53%	\$21,320	\$176,500	78	3.4%	142,657	-0.20%
NUMBER OF DEALS: 4		LOCATION: Extreme North Alabama, Near Tennessee Border						Florence-Muscle Shoals Metro ◀ METRO MARKET	
105	ONSWLOW CO, NC	150,673	0.21%	\$17,622	\$266,800	91	4.2%	150,673	0.21%
NUMBER OF DEALS: 4		LOCATION: East Coast North Carolina						Jacksonville Metro ◀ METRO MARKET	
106	OZARK, AL	14,710	-2.71%	\$17,889	\$134,500	76	3.2%	94,419	1.81%
NUMBER OF DEALS: 4		LOCATION: Extreme SE Alabama, Near Dothan						Enterprise-Ozark Metro ◀ METRO MARKET	
107	PITTSYLVANIA CO, VA	61,501	-0.40%	\$19,103	\$133,700	74	5.1%	107,087	-2.79%
NUMBER OF DEALS: 4		LOCATION: South Virginia						Danville Metro ◀ METRO MARKET	
108	PUTNAM CO, FL	74,083	5.20%	\$18,265	\$213,600	86	3.7%	74,083	5.20%
NUMBER OF DEALS: 4		LOCATION: NE Florida						Palatka Metro ◀ METRO MARKET	
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

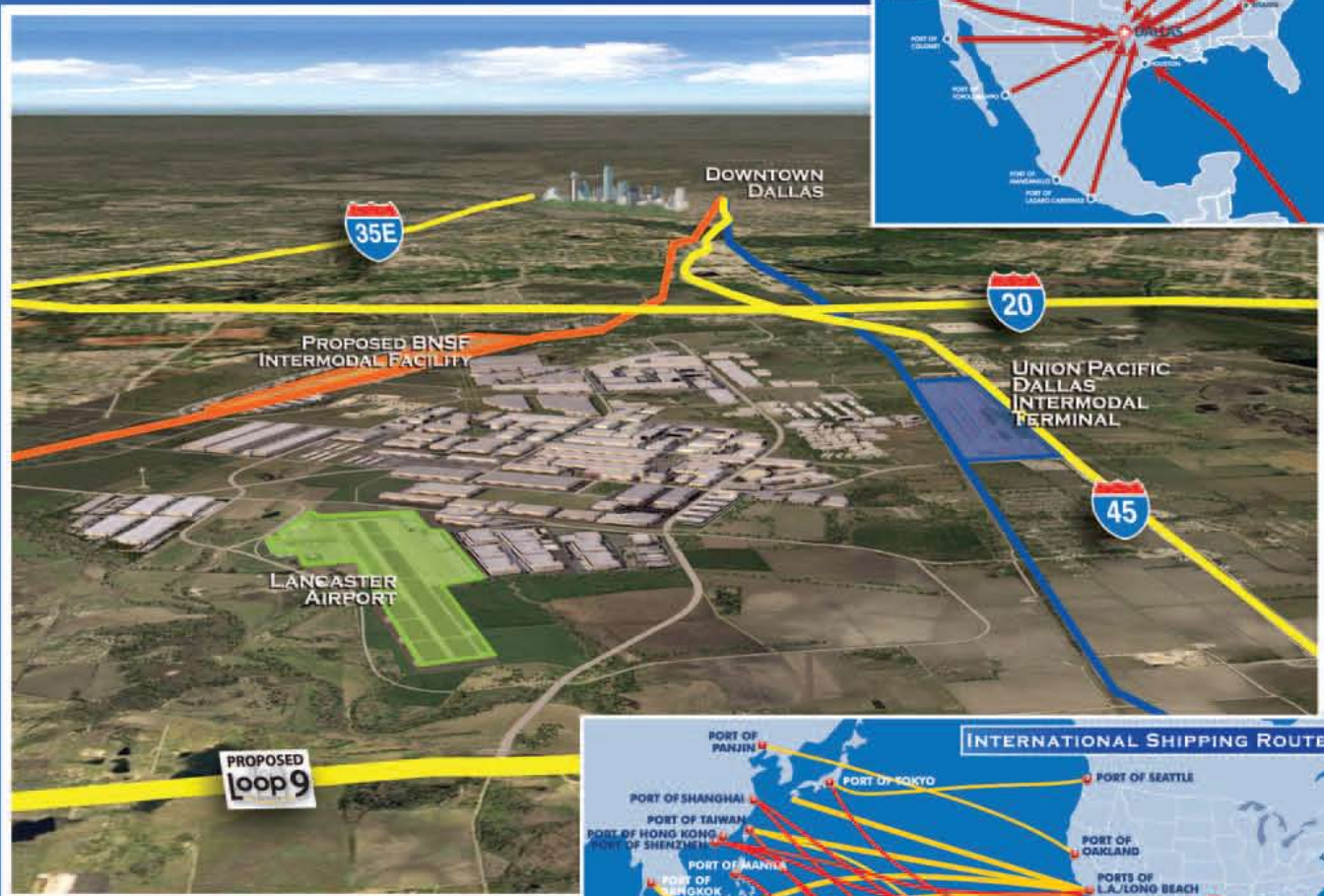
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President, Allen Development of Texas
(214) 661-1800

TVA
see page 21 for further info

RANK	CITY OR COUNTY	POPULATION	POPULATION CHANGE*	PER CAPITA INCOME	MEDIAN HOME PRICE	COST OF LIVING INDEX	UNEMPLOYMENT RATE	METRO POPULATION	METRO POPULATION CHANGE*
109	ROGERS, AR	52,181	34.39%	\$22,894	\$220,500	83	3.4%	420,876	21.27%
NUMBER OF DEALS: 4		LOCATION: Extreme NW Arkansas, Near Missouri Border				Fayetteville-Springdale-Rogers Metro ◀ METRO MARKET			
110	SCOTTSBORO, AL	14,951	1.28%	\$21,853	\$151,500	77	3.9%	53,745	-0.34%
NUMBER OF DEALS: 4		LOCATION: Extreme NE Alabama				Scottsboro Metro ◀ METRO MARKET			
111	SELMA, AL	19,265	-6.08%	\$15,096	\$85,700	73	6.3%	43,945	-5.22%
NUMBER OF DEALS: 4		LOCATION: Central Alabama				Selma Metro ◀ METRO MARKET			
112	SOUTH HILL, VA	4,608	4.66%	\$22,140	\$199,000	85	4.5%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: Southern Virginia, Near North Carolina Border				N/A ◀ METRO MARKET			
113	STARKVILLE, MS	22,638	3.52%	\$18,848	\$194,900	84	6.6%	41,633	-2.96%
NUMBER OF DEALS: 4		LOCATION: East Mississippi				Starkville Metro ◀ METRO MARKET			
114	THIBODAUx, LA	14,510	0.55%	\$18,523	\$168,700	86	3.2%	202,902	4.33%
NUMBER OF DEALS: 4		LOCATION: SE Louisiana				Houma-Bayou Cane-Thibodaux Metro ◀ METRO MARKET			
115	TROY, AL	14,049	0.82%	\$18,381	\$147,300	79	3.1%	29,620	0.05%
NUMBER OF DEALS: 4		LOCATION: SE Alabama				Troy Metro ◀ METRO MARKET			
116	VONORE, TN	1,440	23.92%	\$23,524	\$374,900	102	5.3%	N/A	N/A
NUMBER OF DEALS: 4		LOCATION: Extreme East-Central Tennessee				N/A ◀ METRO MARKET			
117	WAYCROSS, GA	14,813	-3.39%	\$15,422	\$145,500	76	4.5%	53,200	4.07%
NUMBER OF DEALS: 4		LOCATION: SE Georgia				Waycross Metro ◀ METRO MARKET			
US AVERAGE: PER CAPITA INCOME = \$24,020 MEDIAN HOME PRICE = \$217,000 COST OF LIVING INDEX = 100 UNEMPLOYMENT RATE = 4.6% *POPULATION CHANGE = 5.88% SINCE 2000									

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KPMG (2008)

#1 Least Expensive for Shared Services

KPMG (2008)

#8 Fastest-growing State for Tech Industry

South Florida Business Journal (2008)

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